

# INTERIM REPORT TO SHAREHOLDERS FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2018



# Short Sea Shipping is OUR BUSINESS

## Algoma Central Corporation

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#### General

Algoma Central Corporation ("Algoma" or the "Company") operates through six segments, Domestic Dry-Bulk, Product Tankers, Ocean Self-Unloaders, Global Short Sea Shipping, Investment Properties and Corporate.

This Management's Discussion and Analysis ("MD&A") of the Company should be read in conjunction with its interim condensed consolidated financial statements for the three and six months ended June 30, 2018 and 2017 and related notes thereto and has been prepared as at August 9, 2018.

The MD&A has been prepared by reference to the disclosure requirements established under National Instrument 51-102 "Continuous Disclosure Obligations" of the Canadian Securities Administrators. Additional information on the Company, including its 2017 Annual Information Form, is available on the SEDAR website at <u>www.sedar.com</u> or on the Company's website at <u>www.algonet.com</u>.

The reporting currency used is the Canadian dollar and all amounts are reported in thousands of Canadian dollars, except for per share data, and unless otherwise noted.

#### Impact of Seasonality on the Business

The nature of the Company's business is such that the earnings in the first quarter of each year are not indicative of the results for the other three quarters in the year. Due to the closing of the canal system and the winter weather conditions on the Great Lakes - St. Lawrence Waterway, the majority of the Domestic Dry-Bulk fleet does not operate for most of the first quarter. In addition, significant repair and maintenance costs are incurred in the first quarter to prepare the Domestic Dry-Bulk fleet for the upcoming navigation season. As a result, first quarter revenues and earnings are significantly lower than those of the remaining quarters in the year.

#### **Use of Non-GAAP Measures**

The following summarizes non-GAAP financial measures utilized in the MD&A. As there is no generally accepted method of calculating these financial measures, they may not be comparable to similar measures reported by other corporations.

EBITDA refers to earnings before interest, taxes, depreciation, and amortization. The Company also includes EBITDA of discontinued operations and its share of the EBITDA of its equity interest in joint arrangements in this measure. EBITDA is not a recognized measure for financial statement presentation under generally accepted accounting principles as defined by IFRS. EBITDA is not intended to represent cash flow from operations and it should not be considered as an alternative to net earnings, cash flow from operations, or any other measure of performance prescribed by IFRS. The Company's EBITDA may also not be comparable to EBITDA used by other corporations, which may be calculated differently. The Company considers EBITDA to be a meaningful measure to assess its operating performance in addition to other IFRS measures. It is included because the Company believes it can be useful in measuring its ability to service debt, fund capital expenditures, and expand its business, and a version of it is used by credit providers in the financial covenants of the Company's long-term debt.

#### Adjusted Measures

Management assesses results on a reported and adjusted basis and considers both as useful measures of performance. Adjusted results remove items of note from reported results and are used to calculate the adjusted measure noted below. Items of note include certain items of significance that arise from time to time which management believes are not reflective of underlying business performance. We believe that adjusted measures provides the reader with a better understanding of how management assesses underlying business performance and facilitate a more informed analysis of trends.

#### Adjusted Basic Earnings per Share

The Company adjusts reported Basic Earnings per Share to remove the impact of items of note, net of income taxes, and any other items specified to calculate the Adjusted Basic Earnings per Share (page 5).

#### **Caution Regarding Forward-Looking Statements**

Algoma Central Corporation's public communications often include written or oral forward-looking statements. Statements of this type are included in this document and may be included in other filings with Canadian securities regulators or in other communications. All such statements are made pursuant to the safe harbour provisions of any applicable Canadian securities legislation. Forward-looking statements may involve, but are not limited to, comments with respect to our objectives and priorities for 2018 and beyond, our strategies or future actions, our targets, expectations for our financial condition or share price and the results of or outlook for our operations or for the Canadian, U.S. and global economies. The words "may", "will", "would", "should", "could", "expects", "plans", "intends", "trends", "indications", "anticipates", "believes", "estimates", "predicts", "likely" or "potential" or the negative or other variations of these words or other comparable words or phrases, are intended to identify forward-looking statements.

By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions, forecasts, conclusions or projections will not prove to be accurate, that our assumptions may not be correct and that actual results may differ materially from such predictions, forecasts, conclusions or projections. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed in the forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: on-time and on-budget delivery of new ships from shipbuilders; general economic and market conditions in the countries in which we operate; interest rate and currency value fluctuations; our ability to execute our strategic plans and to complete and integrate acquisitions; critical accounting estimates; operational and infrastructure risks; general political conditions; labour relations with our unionized workforce; the possible effects on our business of war or terrorist activities; disruptions to public infrastructure, such as transportation, communications, power or water supply, including water levels; technological changes; significant competition in the shipping industry and from other transportation providers; reliance on partnering relationships; appropriate maintenance and repair of our existing fleet by third-party contractors; health and safety regulations that affect our operations can change and be onerous and the risk of safety incidents can affect results; a change in applicable laws and regulations, including environmental regulations, could materially affect our results; economic conditions may prevent us from realizing sufficient investment returns to fund our defined benefit plans at the required levels; our ability to raise new equity and debt financing if required; weather conditions or natural disasters; our ability to attract and retain quality employees; the seasonal nature of our business; and, risks associated with the lease and ownership of real estate.

For more information, please see the discussion of risks in the Company's Annual Information Form for the year ended December 31, 2017, which outlines in detail certain key factors that may affect the Company's future results. This should not be considered a complete list of all risks to which the Company may be subject from time to time. When relying on forward-looking statements to make decisions with respect to the Company, investors and others should carefully consider these factors, as well as other uncertainties and potential events and the inherent uncertainty of forward-looking statements. The Company does not undertake to update any forward-looking statements, whether written or oral, that may be made, from time to time, by the organization or on its behalf, except as required by law. The forward-looking information contained in this document is presented for the purpose of assisting our shareholders in understanding our financial position as at and for the periods ended on the dates presented and our strategic priorities and objectives and may not be appropriate for other purposes.

#### **Overall Performance**

	Three I Ended	 		Six M Ended		
	2018	2017		2018		2017
Revenue	\$ 139,442	\$ 124,147	\$	199,930	\$	176,239
Net earnings	\$ 14,445	\$ 29,164	\$	5,303	\$	10,059
Basic earnings per common share	\$ 0.38	\$ 0.75	\$	0.14	\$	0.26
Continuing operations:						
Net earnings	\$ 14,445	\$ 15,382	\$	5,303	\$	(4,048)
Basic earnings per common share	\$ 0.38	\$ 0.40	\$	0.14	\$	(0.10)
Net earnings from discontinued operations	\$ —	\$ 13,782	\$	—	\$	14,107
At June 30						
Common shares outstanding			2	8,499,915	2	8,913,733
Total assets				1,128,986		1,098,575
Total long-term financial liabilities			\$	325,035	Φ	343,717

The Company is reporting 2018 second quarter revenue of \$139,442, compared to \$124,147 reported for the same period in 2017. The increase in revenue during the second quarter of 2018 was primarily due to an increase in revenue days along with an increase in daily rates in the Domestic Dry-Bulk segment. Revenue in the Product Tankers and Ocean Self-Unloaders segments also increased. The increase in Product Tankers was as a result of the continued strong customer demand and in Ocean Self-Unloaders the *Algoma Integrity* returned to the Pool, resulting in an increase in revenue days compared to the second quarter in 2017.

Revenues for the six months ended June 30, 2018 of \$199,930 were \$23,691 higher than revenues for the same period in the prior year. Domestic Dry-Bulk experienced a \$8,765 increase in revenue, Product Tankers a \$8,518 increase and Ocean Self-Unloaders saw a \$5,829 increase as all of the fleets in these segments are fully booked for the season. Additionally the Product Tankers experienced fewer vessel-out-of-service days compared to the same period last year.

The net earnings from continuing operations for the 2018 second quarter was \$14,445, a decrease of \$937 and for the six months ended June 30, 2018 net earnings were \$5,303 an increase of \$9,351 compared to the previous year periods. The decrease in the second quarter was due to a foreign currency loss, partially offset by higher operating income including higher earnings from joint ventures. During the 2018 second quarter there was also a \$3,784 gain on the disposition of assets within the Domestic Dry-Bulk fleet. The increase for the six months ended June 30, 2018 was due to higher operating earnings including higher earnings from joint ventures.

The net earnings from discontinued operations in 2017 relates to the properties that were sold within the discontinued real estate segment. The remaining properties have since been reclassified as Investment Properties.

Net earnings above includes our share of net earnings from our Global Short Sea Shipping segment. Revenue of the segment, which we participate in via joint ventures, is not included in the consolidated revenue figure. The Global Short Sea Shipping business generated second quarter revenues of \$53,027 compared to \$45,196 for the same period in 2017. For the six months ended June 30, 2018 revenues of \$117,675 were \$65,753 higher than revenues for the same period in the prior year as a result of the addition of NovaAlgoma Short Sea Carriers ("NASC"); revenue from the fleet was not included in the first quarter last year as NASC was not acquired until the second quarter of 2017.

The Company uses EBITDA as a measure of the cash generating capacity of its businesses. The following table reconciles EBITDA to Net Earnings, the most nearly comparable IFRS measure. EBITDA for the 2018 second quarter was \$43,214 an increase of 32% compared to the same period in 2017. For the six months ended June 30, 2018 EBITDA was \$39,028, an increase of 70% compared to the prior year. EBITDA is determined as follows:

			Months June 30		Six Months Ended June 30				
		2018	2017		2018		2017		
	•		<b>•</b> • • • • • •			•			
Net earnings	\$	14,445	\$ 29,164	\$	5,303	\$	10,059		
Adjustments to net earnings:									
Depreciation of property, plant, equipment and intangibles		13,969	14,945		26,684		26,289		
Interest expense		3,353	1,009		5,034		2,176		
Foreign currency (gain) loss		4,952	(6,662)	)	(3,339)		(4,004)		
Income tax expense (recovery)		2,622	4,431		(902)		(3,520)		
Discontinued operations									
Gain on sale of real estate		—	(16,302)	)	—		(16,302)		
Depreciation in discontinued operations		—	735		—		1,120		
Income tax expense		—	2,350		—		2,460		
Joint Ventures									
Interest expense		1,014	833		1,698		1,246		
Foreign exchange (gain) loss		(207)	347		(470)		500		
Depreciation		2,937	1,826		4,750		2,960		
Income tax expense (recovery)		129	(9)	)	270		(71)		
EBITDA	\$	43,214	\$ 32,667	\$	39,028	\$	22,913		

#### **Summary of Quarterly Results**

The results for the last eight quarters were as follows:

Year	Quarter		Revenue	Net Earnings (Loss)	Basic Earnings (Loss) per Share
2018	Quarter 2 Quarter 1	\$ \$	139,442 \$ 60,488 \$	,	
2017	Quarter 4 Quarter 3	\$ \$	138,749 \$ 136,556 \$	,	
	Quarter 2 Quarter 1	\$ \$	123,918 \$ 52,092 \$	,	
2016	Quarter 4 Quarter 3	\$ \$	130,578 \$ 118,228 \$		( )

The following summarizes the trailing twelve month results on an adjusted and unadjusted basis in each of the last eight quarters:

					Tra	ailir	ng Twelve Mon	ths			
Year	Quarter		Revenue		Net Earnings	E	Basic Earnings per Share		Adjustment to Basic Earnings per Share *	Adjuste Earnii	d Basic ngs per Share
							-				
2018	Quarter 2	\$	475,235	\$	54,043	\$	1.40	\$	(0.27) \$	5	1.13
	Quarter 1	\$	459,711	\$	68,763	\$	1.77	\$	(0.62) \$	5	1.15
2017	Quarter 4	\$	451,050	\$	58,800	\$	1.53	\$	(0.62) \$	5	0.91
	Quarter 3	\$	442,879		31,074		0.80		(0.03) \$		0.77
	Quarter 2	\$	424,551	\$	36,811	\$	0.95	\$	(0.22) \$	5	0.73
	Quarter 1	\$	399,671	\$	20,908	\$	0.54	\$	0.13 \$	5	0.67
2016	Quarter 4	\$	391,406	¢	33,315	¢	0.85	¢	(0.29) \$	2	0.57
2010	Quarter 3	φ \$	379,999		55,659		1.42	·	(0.29) (0.86) (0.86)		0.58

\* The following table summarizes the Adjustment to Basic Earnings per Share, by quarter, for certain items management believes are not reflective of underlying business performance.

	2015		20	16			20		2018			
	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	C	22
Gain on shipbuilding contracts	\$ —	\$(0.42) \$		\$(0.16)	\$ —	\$ —	\$ —	\$ —	\$ —	\$ -	- \$	_
Impairment provisions	0.03	—		_	0.81	_	_	_	—	-		—
Sale of real estate properties		_		(0.31)	(0.22)	_	(0.35)	(0.28)	0.01	_		_
	\$ 0.03	\$(0.42) \$		\$(0.47)	\$ 0.59	\$ —	\$(0.35)	\$(0.28)	\$ 0.01	\$ -	- \$	_
Trailing adjustment to EPS				\$(0.86)	\$(0.29)	\$ 0.13	\$(0.22)	\$(0.03)	\$(0.62)	) \$(0.6	52) \$((	).27)

#### **Business Segment Discussion**

#### **Domestic Dry-Bulk**

		Months June 30		Six M Ended		
	2018	2017		2018		2017
Revenue	\$ 89,944	\$ 80,979	\$	108,145	\$	99,380
Operating expenses	(60,109)	(56,147	)	(92,692)		(87,236)
Selling, general and administrative	(2,830)	(3,048	)	(5,634)		(5,794)
	27,005	21,784		9,819		6,350
Depreciation	(6,114)	(4,422	)	(10,785)		(9,407)
(Loss) gain on foreign currency forward contracts	(2,454)	3,397		1,523		2,394
Income tax (expense) recovery	(5,391)	(5,328	)	(206)		444
Net earnings (loss)	\$ 13,046	\$ 15,431	\$	351	\$	(219)
Additions to property, plant, and equipment			\$	36,963	\$	69,700
				June 30,	[	December
				2018		31, 2017
Total assets			\$	593,061	\$	561,988

In the 2018 second quarter, Domestic Dry-Bulk saw an \$8,965 increase in revenue and for the six months ended June 30, 2018, a \$8,765 increase when compared to the previous year periods. The increase for the quarter was due to a 6% increase in revenue days coupled with a 4% increase in daily rates. Although overall volumes were down 6% in the quarter compared to 2017, average trip times were up due to the nature of the cargo transported; volumes in the agricultural sector were up 41% and in the construction sector volumes were up 7%.

The increase in revenue for the six months ended June 30, 2018 compared to 2017 was as a result of a 4% increase in revenue days despite a 7% decrease in volumes. Earlier in the year volumes were impacted by the late start to the season and although volumes remained lower in the second quarter, the Domestic Dry-Bulk fleet is fully booked for the season. Customer demand is strengthening and we continue to experience increasing daily rates, positively impacting overall results.

Operating expenses for the 2018 second quarter increased by \$3,962 and for the six months ended June 30, 2018 by \$5,546. The increase in the quarter was due to a 9% rise in operating days amounting to a \$7,746 increase but this was offset by a \$3,784 gain realized on the disposition of five retired vessels that were sold for recycling. Operating expenses were higher for the year to date as a result of a 7% increase in operating days.

In addition to the increase in operating days, four new vessels entered operations during the second quarter of 2018. The first several months of operations for a new vessel typically involves a breaking in period during which daily operating costs are higher than normal run-rates. The impact of this was more pronounced in the 2018 second quarter than with previous new ships as 20% of our fleet was in an early operating phase this year. The addition of these vessels also resulted in an increase in depreciation expense for the quarter.

The refund guarantee extensions required to make the amended contract terms with the 3 Maj Shipyard in Croatia effective were received during the second quarter of 2018. The revised contract terms include extended delivery dates, deferral of payments until delivery is complete and the application of substantial discounts on existing contracts. Delivery of the second 650' vessel is currently scheduled for early 2019.

The outlook for Domestic Dry-Bulk for the balance of the year remains positive. Our fleet is fully booked and we are exploring options to add capacity to meet market demand. The tight vessel supply in the market generally has been exacerbated by challenges sourcing crew for the vessels. Algoma, along with its industry peers, is facing a national shortage of qualified seafarers, particularly in the officer ranks. Recruiting Senior Engineers and Deck Officers with pilotage certificates is particularly challenging. Algoma has partnered with other shipping companies through the Chamber of Marine Commerce to advocate for regulatory changes that would benefit the industry and its customers. Algoma is also revamping its workforce planning, recruitment, and retention strategies to address the challenge.

Current trade tensions are adding uncertainty but to date we are seeing limited impact. Some iron ore shipments previously bound for export have been diverted to US destinations, and therefore onto Jones Act carriers; however, we have been successful in filling the resulting available days with replacement business. Despite the uncertainty, we do not expect significant impacts this year.

#### **Product Tankers**

	 Three I Ended					Months d June 30				
	2018	2	2018		2017					
Revenue	\$ 23,513	\$	22,649	\$	42,848	\$	34,330			
Operating expenses	(18,175)		(18,707)		(33,383)		(30,699)			
Selling, general and administrative	(706)		(710)		(1,443)		(1,415)			
	4,632		3,232		8,022		2,216			
Depreciation	(2,221)		(2,204)		(4,684)		(4,377)			
Income tax (expense) recovery	(617)		(361)		(863)		397			
Net earnings (loss)	\$ 1,794	\$	667	\$	2,475	\$	(1,764)			
Additions to property, plant, and equipment				\$	1,246	\$	244			
					June 30, 2018	[	December 31, 2017			
Total assets				\$	94,072	\$	104,695			

Revenue for Product Tankers increased by \$864 in the second quarter and by \$8,518 for the six months ended June 30, 2018 when compared to the same periods last year. This was primarily due to demand remaining strong from our major customer, which resulted in a 21% increase in volumes for the second quarter and a 5% increase in volumes for the year to date.

Outside charter days have decreased 33% compared to the same period last year. In 2017, the *Algosea* was in dry-dock for repairs for the first half of the year, which increased the need to hire outside charters in order to meet the high customer demand.

Operating expenses for the business unit decreased by \$532 in the second quarter over the equivalent period in 2017 and increased by \$2,684 for the six months ended June 30, 2018 when compared to 2017. The decrease in the second quarter was principally as a result of the reduced need to hire outside charters which are typically more expensive to operate, offset by a 7% increase in operating days for our own ships. The increase for the six months ended June 30, 2018 was primarily due to a 25% rise in operating days as a result of the high customer demand, partially offset by a 36% decrease in layup costs.

Customer demand is expected to remain strong for the balance of the year and we expect full utilization. With three dry-dockings planned during the second half we will book fewer revenue days in the coming six months compared to the first half of 2018.

#### **Ocean Self-Unloaders**

	 	Months June 30				onths June 30		
	2018	2017	2018		2017			
Revenue	\$ 23,097	\$ 17,515	\$	42,001	\$	36,172		
Operating expenses	(15,701)	(10,856)	)	(27,876)		(22,606)		
General and administrative	(348)	(230)	)	(1,081)		(439)		
	7,048	6,429		13,044		13,127		
Depreciation	(4,735)	(4,480)	)	(9,260)		(8,582)		
Income tax (expense) recovery	5	2		4		4		
Earnings (loss) from joint venture	484	(127)	)	480		(1,002)		
Net earnings	\$ 2,802	\$ 1,824	\$	4,268	\$	3,547		
Additions to property, plant, and equipment			\$	4,253	\$	2,507		
Additions to property, plant, and equipment by joint venture			\$	5	\$	1,136		
				June 30,	[	December		
<b>_</b>				2018	•	31, 2017		
Total assets			\$	194,366	\$	190,421		

Revenue for Ocean Self-Unloaders reflecting the pro-rata share of Pool revenues generated by our five 100% owned ships, increased in the 2018 second quarter by \$5,582 and by \$5,829 for the six months ended June 30, 2018 compared to the same periods in the previous year. The 2018 second quarter results reflect the *Algoma Integrity* returning to full operations earlier in the quarter. In addition to returning the *Algoma Integrity* to the Pool, revenues for the year to date reflect an increase in earnings per day, partly offset by the *Bahama Spirit* being in dry-dock for the majority of the first half of the year.

Operating expenses increased in the 2018 second quarter by \$4,845 and in the six month period ending June 30, 2018 by \$5,270. The increase for both periods reflect high cost to fit-out the *Algoma Integrity*, partially offset by the *Bahama Spirit* being in dry-dock until late in the quarter.

General and administrative expenses include costs related to the completion of the office in Fort Lauderdale, Florida. The office supports our Global Short Sea Shipping businesses in addition to our Ocean Self-Unloader operations.

Algoma does not incur selling expenses on ocean self-unloader business, but instead pays a commercial fee to the Pool manager, which is reflected as an operating expense.

The outlook for Ocean Self-Unloaders for the balance of the year is for steady volumes and strong utilization.

#### **Global Short Sea Shipping**

		Three I Ended		-	Months d June 30			
		2018		2017		2018		2017
Revenue	\$	53,027	\$	45,196	\$	117,675	\$	51,922
Operating expenses	(	39,505)		(38,683)		(94,988)		(42,015)
Selling, general and administrative		(3,495)		(2,092)		(4,592)		(2,273)
		10,027		4,421		18,095		7,634
Depreciation		(4,951)		(2,581)		(7,660)		(3,854)
Interest		(1,675)		(1,311)		(2,694)		(1,787)
Foreign exchange (loss) gain		(199)		86		(455)		86
Other income (expenses)		107		162		107		162
Income tax expense		(108)		(120)		(315)		(120)
Net earnings of joint ventures		1,209		257		1,636		257
Net earnings	\$	4,410	\$	914	\$	8,714	\$	2,378
Company share of net earnings above	\$	2,205	\$	457	\$	4,357	\$	1,189
Amortization of vessel purchase price allocation and		(404)		(07)		(004)		(400)
intangibles		(121)		(67)		(391)		(133)
Company share included in not comings of joint ventures	¢	2.094	¢	200	¢	2.066	¢	1 056
Company share included in net earnings of joint ventures	\$	2,084	\$	390	\$	3,966	Þ	1,056
						June 30.	г	December
						2018	L	31, 2017
Net assets					\$	152,986	\$	98,425

The figures above reflect 100% of the joint venture in the Global Short Sea Shipping segment. The Company's 50% share of net earnings, adjusted for amortization arising from vessel purchase price allocation and intangibles, is included in net earnings of joint ventures in our Interim Condensed Consolidated Statement of Earnings.

Revenue increased in the 2018 second quarter by \$7,831 and for the six months ended June 30, 2018 by \$65,753 compared to the previous year periods. The increase for the quarter was due to the addition of three ships to the NovaAlgoma Cement Carrier ("NACC") fleet compared to the same period in 2017. The increase during the year to date was mainly as a result of the addition of NASC; revenue from the fleet was not included in the first quarter last year as NASC was not acquired until the second quarter 2017.

Net earnings increased during the second quarter 2018 by \$3,496 and for the six month ended June 30, 2018 by \$6,336 compared to the same periods in 2017. Operating income was strong this year in the NACC fleet compared to 2017 as a result of the fleet working through a breaking-in period last year on certain new ships. In addition, the NASC fleet increased to 20, the number of ships in which it has an ownership interest, acquiring five additional vessels.

Operating expenses for the second quarter in 2018 increased by \$822 over the same period in 2017 and for the six months ended June 30, 2018 increased by \$52,973 compared to the previous year period. The significant increase for the year to date was due primarily to the increase in cement vessels and the addition of NASC. Operating expenses generated by NASC are significantly higher than NACC as a significant number of the NASC

vessels are chartered. Operating expenses include only those costs incurred after the ships enter operation in the case of the ships acquired during the year.

Selling, general and administrative expenses, comprising mostly commercial commissions, staff and office costs and professional fees, totalled \$3,495 for the second quarter 2018 and \$4,592 for the six months ended June 30, 2018. As the segment grows, more staff are added to support its operations.

In June, 2018, NovaAlgoma acquired a 25% ownership interest in JT Cement, joining KGJ Cement Holdings AS and Erik Thun AB of Sweden in the cement company which owns a fleet of seven smaller specialized pneumatic cement carriers. The investment will expand the Global Short Sea segment's global footprint into the Northern European market. JT Cement is not a material contributor this quarter due to the fleet being acquired late in the second quarter.

During and subsequent to the quarter, the construction of the *NACC Argonaut* was completed and the vessel departed the shipyard in Turkey on June 21 and arrived in Canada on July 12.

The outlook for Global Short Sea for the balance of the year remains favourable. The market is generally firming, resulting in higher daily rates for the managed vessels. Additionally, at the end of July NovaAlgoma reached agreements for the acquisition of three additional cement vessels which are expected to be in service in late 2018.

#### **Investment Properties**

The Company owns a shopping centre and an apartment building located in Sault Ste. Marie, Ontario. During 2017, the Company suspended on-going discussions regarding the sale of the shopping centre and adjacent apartment building pending development of a plan to re-lease the now vacant Sears Canada space. These properties are now reclassified as Investment Properties, and depreciation expense recommenced in the second quarter of 2017.

	 	Months June 30		Six Months Ended June 30					
	2018	2017		2018		2017			
Revenue	\$ 2,501	\$ 2,775	\$	5,804	\$	5,863			
Operating expenses	(1,712)	(1,489	)	(3,674)		(3,630)			
	789	1,286		2,130		2,233			
Depreciation	(676)	(3,721	)	(1,472)		(3,721)			
Income tax (expense) recovery	(22)	645		(166)		394			
Net earnings (loss)	\$ 91	\$ (1,790	) \$	492	\$	(1,094)			

#### Corporate

The Corporate segment consists of revenue from management services to third parties, head office expenditures and other administrative expenses of the Company. Revenues are also generated from rental income provided by third party tenants in the Company's head office building. Operating expenses include the operating costs of that office building. Selling, general and administrative expenses were lower for the second quarter and for the six months ended in 2018 compared to the previous year periods as a result of the restructuring in 2017.

	Three I Ended	 	Six Months Ended June 30					
	2018	2017		2018		2017		
Revenue	\$ 387	\$ 229	\$	1,132	\$	494		
Operating expenses	(118)	(628)		(245)		(863)		
Selling, general and administrative	(3,240)	(3,764)		(6,118)		(7,269)		
	(2,971)	(4,163)		(5,231)		(7,638)		
Depreciation	(223)	(118)		(483)		(202)		
Income tax recovery	846	907		1,514		2,078		
Net loss	\$ (2,348)	\$ (3,374)	\$	(4,200)	\$	(5,762)		

#### Consolidated

	Three Months Ended June 30					Six Months Ended June 30					
		2018		2017		2017		2018		2017	
Revenue	\$	139,442	\$	124,147	\$	199,930	\$	176,239			
Operating expenses		(95,815)		(87,827)		(157,870)		(145,034)			
Selling, general and administrative		(7,123)		(7,752)		(14,276)		(14,917)			
		36,504		28,568		27,784		16,288			
Depreciation of property, plant, equipment, and intangibles		(13,969)		(14,945)		(26,684)		(26,289)			
Interest expense		(3,353)		(1,009)		(5,034)		(2,176)			
Interest income		269		274		550		551			
Foreign currency (loss) gain		(4,952)		6,662		3,339		4,004			
Income tax (expense) recovery		(2,622)		(4,431)		902		3,520			
Earnings of joint ventures		2,568		263		4,446		54			
Net earnings (loss) from continuing operations	\$	14,445	\$	15,382	\$	5,303	\$	(4,048)			

#### Revisions to Prior Year Comparatives

In the second quarter of 2018, the Company identified an immaterial error relating to an unrealized mark-tomarket loss on a foreign exchange forward contract that was recorded as of December 31, 2017 resulting in a reduction in reported 2017 net earnings of \$2,605, and a subsequent mark-to-market gain resulting in an increase to reported March 31, 2018 net earnings of \$1,689. Certain comparative figures have been revised to reflect the correction of this error. See note 5 of the Interim Consolidated Financial Statements.

#### Interest Expense

		Months June 30	Six Months Ended June 30			
	2018	2017	2018	2017		
Interest expense on borrowings	\$ 4,595	\$ 4,084	\$ 8,886	\$ 7,887		
Amortization of financing costs	287	201	573	435		
Interest on employee future benefits, net	71	63	143	176		
Interest capitalized	(1,600)	(3,339)	(4,568)	(6,322)		
	\$ 3,353	\$ 1,009	\$ 5,034	\$ 2,176		

Total interest paid on borrowings increased by \$511 in the second quarter of 2018 and by \$999 for the six months ended June 30, 2018 when compared to the previous year period. Net interest expense increased by \$2,344 in second quarter of 2018 and by \$2,858 for the six months ended June 30, 2018 when compared to the same periods in the previous year due to an increase in the amount of borrowings and rise in interest rates.

The interest capitalized expense is on vessels under construction and relates to interest incurred on payments made to various shipyards for the construction of Equinox Class vessels.

	 	Months June 30		Six M Ended		
	2018	2017	2018			2017
(Loss) gain on foreign denominated cash	\$ (2,254)	\$ 1,686	\$	1,453	\$	992
Gain on return of capital from foreign subsidiary	130	850		130		251
Unrealized (loss) gain on foreign currency contracts	(2,828)	4,126		1,756		2,761
	\$ (4,952)	\$ 6,662	\$	3,339	\$	4,004

Foreign Currency Translation and Unrealized Gain (Loss) on Foreign Currency Exchange Contracts

The Company had designated a portion of its U.S. dollar and Euro cash balances as a hedge against certain U.S. dollar and Euro purchase commitments relating to the Equinox Class project. Gains and losses on the translation of the U.S. dollar and Euro cash from the date on which these respective hedges were designated to the end of the financial reporting period were being recorded in other comprehensive earnings. As a result of changes made to certain of the underlying contracts, the majority of hedges were de-designated and the related unrealized gains were recognized in income.

The gain on return of capital from a foreign subsidiary for the second quarters of 2018 and 2017 reflects the gains on U.S. dollar cash returned from the Company's non-controlled foreign investee.

Foreign exchange forward contracts are utilized by the Company on certain purchase commitments to assist in managing its foreign exchange risk associated with payments required under shipbuilding contracts with foreign shipbuilders for vessels that will join its Canadian flag domestic dry-bulk fleet. Gains and losses on the foreign currency exchange contracts relates to the contracts being marked-to-market as a result of the fluctuation in the period of their fair value. The contracts were deemed to be ineffective for hedge accounting purposes as the maturity dates of the contracts ceased to coincide with the expected date of the payments to the shipyard as production schedules provided by the shipyards changed.

#### Income Tax Provision

	Three Months Ended June 30				Six Months Ended June 30			
		2018		2017		2018		2017
Combined federal and provincial statutory income tax rate		26.5%		26.5%		26.5%		26.5%
Earnings (loss) before income tax from continuing operations and net loss of joint ventures	\$	14,499	\$	19,550	\$	(45)	\$	(7,622)
Expected income tax (expense) recovery	\$	(3,842)	\$	(5,181)	\$	12	\$	2,020
(Increase) decrease in expense resulting from:								
Effect of items that are not (deductible) taxable		(112)		137		321		(43)
Foreign tax rates different from Canadian statutory rate		770		208		1,007		1,033
Adjustments to prior period provision						(554)		_
Other		562		405		116		510
Actual tax (expense) recovery	\$	(2,622)	\$	(4,431)	\$	902	\$	3,520

Earnings from the Company's foreign subsidiaries are taxed in jurisdictions which have nil income tax rates. The Canadian statutory rate for the Company for both 2018 and 2017 was 26.5%. Any variation in the effective income tax rate from the statutory income tax rate is due mainly to the lower income tax rates applicable to foreign subsidiaries, the effect of taxable and non-taxable items that may or may not be included in earnings and changes to income tax provisions related to prior periods.

#### Comprehensive Earnings

The comprehensive earnings for the second quarter 2018 was \$20,323 and \$14,289 for the six months ended June 30, 2018 compared to earnings of \$17,632 and a loss of \$8,593, respectively, for the same period in 2017. The increase in earnings for both periods was primarily due to the unrealized gain on translation of financial statements of foreign operations. The increase was offset by a reduction in net earnings for both periods.

The actuarial gain for employee future benefits, net of income tax in the second quarter 2018 was \$1,912 compared to a loss of \$6,497 for the same period in 2017 and for the six month ended June 30, 2018 there was a gain of \$8,986 compared to a loss of \$18,652 in 2017.

The Company has hedged a portion of its future commitments on shipbuilding contracts with U.S. and Euro cash. Exchange differences accumulated in the hedge reserve will be reclassified to property, plant, and equipment when the payments to the supplier are made or to earnings if a hedge is deemed to be ineffective. At the end of the first quarter in 2018 certain of the remaining hedges were de-designated, and the related unrealized gains of \$2,852, net of tax, were recognized in income.

#### **Financial Condition, Liquidity and Capital Resources**

#### Statement of Cash Flows

		Six M Ended	Increase		
	<b>2018</b> 2017			(Decrease)	
Net earnings (loss) from continuing operations	\$	5,303	\$	(4,048)	9,351
Operating activities	\$	16,176	\$	1,947	14,229
Investing activities	\$	(71,168)	\$	(120,053)	48,885
Financing activities	\$	(5,130)	\$	94,140	(99,270)
Cash from discontinued operations	\$	—	\$	27,757	(27,757)

#### **Operating Activities**

Net cash generated from operating activities in the first half of 2018 was \$16,176 compared to cash generated of \$1,947 in the same period in 2017. This was mainly as a result of the reduced loss for the period and net of an increase in net working capital.

#### **Investing Activities**

Net cash used in investing activities for both periods was primarily for instalments on new Equinox Class vessels that are currently under development and investments in growing the NACC and NASC fleets.

#### **Financing Activities**

Net cash used in financing activities relates to an increase in repayments on long-term debt. This resulted in a significant decrease in cash at the end of the period compared to the prior year.

#### **Capital Resources**

The Company has cash on hand of \$9,965 at June 30, 2018. Available credit facilities along with projected cash from operations for 2018 are expected to be more than sufficient to meet the Company's planned operating and capital requirements and other contractual obligations for the year.

The Company maintains credit facilities that are reviewed periodically to determine if sufficient capital is available to meet current and anticipated needs. In 2016, the Company renewed and amended its revolving Credit Bank Facility (the "Facility"). The Facility expires July 15, 2020 and comprises a \$50 million Canadian dollar and a \$100 million U.S. dollar senior secured revolving bank credit facility provided by a syndicate of seven banks. The Facility bears interest at rates that are based on the Company's ratio of senior debt to earnings before interest, taxes, depreciation and amortization and ranges from 150 to 275 basis points above bankers' acceptance or LIBOR rates. The Company has granted a general security agreement in favour of the senior secured lenders and has granted specific collateral mortgages covering its wholly owned vessels. The Company's real estate assets and vessels that are not wholly owned are not directly encumbered under this Facility.

The Company is subject to certain covenants including ones with respect to maintaining defined financial ratios and other conditions under the terms of the Bank Facility and the Notes. As at June 30, 2018, the Company was in compliance with all of its covenants.

#### **Normal Course Issuer Bid**

On January 23, 2018, the Company filed a notice of intention to make a normal course issuer bid with the TSX advising of its intention to purchase, through the facilities of the TSX, up to 1,927,615 of its Common Shares representing approximately 5% of the 38,552,315 Common Shares which were issued and outstanding as at the close of business on January 16, 2018 (the "NCIB").

Subject to prescribed exceptions, the Company may purchase up to 1,838 Common Shares per day, representing 25% of the average daily trading volume of 7,353 Common Shares per day during the six months ending December 31, 2017. The Company may buy back Common Shares anytime during the 12-month period beginning on January 29, 2018 and ending on January 28, 2019, or on such earlier date as the Company may complete its purchases pursuant to the NCIB, or provide notice of termination. Share purchases under the NCIB will be conducted through the facilities of the TSX and other Canadian marketplaces/alternative trading systems. The actual number of shares purchased, and the timing of any such purchases, will be determined by the Company, in accordance with the rules of the TSX.

The Company is conducting the NCIB because management believes that purchases under the NCIB constitute a desirable use of its funds on the basis that recent market prices of the Common Shares do not, and at certain times during the course of the NCIB may not, fully reflect the value of the Company's business and future business prospects.

During the second quarter of 2018 and during the six months ended June 30, 2018, 45,800 and 52,400 shares, respectively, were purchased for cancellation.

#### Contingencies

For information on contingencies, please refer to Notes 30 of the consolidated financial statements for the years ending December 31, 2017 and 2016. There have been no significant changes in the items presented since December 31, 2017.

#### **Transactions with Related Parties**

The Company's ultimate controlling party is The Honourable Henry N. R. Jackman, together with a trust created in 1969 by his father, Henry R. Jackman.

There were no transactions with related parties for the three months ended June 30, 2018.

#### **New Accounting Standards Applied**

#### **Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9, Financial Instruments, which replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement. This final version includes requirements on: (1) classification and measurement of financial assets and liabilities; (2) impairment of financial assets; and (3) general hedge accounting. Accounting for macro hedging has been decoupled from IFRS 9. The Company has an accounting policy choice to apply the hedge accounting requirements of IFRS 9 or IAS 39. The Company has made the decision to continue applying the IAS 39 hedge accounting requirements at this time and will comply with the revised hedge accounting disclosures as required by the related amendments to IFRS 7, Financial Instruments: Disclosures.

IFRS 9 is effective for annual periods beginning on or after January 1, 2018, and is to be applied retrospectively with certain exceptions. IFRS 9 does not require restatement of comparative period financial statements except in limited circumstances related to aspects of hedge accounting. Entities are permitted to restate comparatives as long as hindsight is not applied. The Company has made the decision not to restate comparative period financial information and has recognized any measurement difference between the previous carrying amount and the new carrying amount as of the date of adoption, through an adjustment to opening retained earnings.

#### **Classification and Measurement**

IFRS 9 introduces a principles-based approach to the classification of financial assets. Debt instruments, including hybrid contracts, are measured at fair value through profit or loss ("FVTPL"), fair value through other comprehensive income ("FVOCI") or amortized cost based on an entity's business model and the nature of the cash flows of the assets. These categories replace the existing IAS 39 classifications of available-for-sale ("AFS"), loans and receivables, and held-to-maturity. Investments in equity instruments are measured at FVTPL, unless they are not held for trading purposes, in which case an election can be made on initial recognition to measure them at FVOCI with no subsequent reclassification to profit or loss.

The combined application of the contractual cash flow characteristics and business model tests as at January 1, 2018 did not result in differences in the measurement bases of financial assets when compared to that utilized under IAS 39.

For financial liabilities, IFRS 9 includes the pre-existing requiements for classification and measurement previously included in IAS 39.

The following table illustrates the financial instrument classification under IAS 39 compared to the new classification and measurement categories under IFRS 9.

Financial Instrument	IAS 39 Classification	IFRS 9 Classification
Cash	Loans & Receivables	Amortized cost
Accounts Receivable	Loans & Receivables	Amortized cost
Accounts Payable and Accrued Charges	Other financial liabilities	Amortized cost
Derivative Assets	FVTPL	FVTPL
Derivative Liabilities	FVTPL	FVTPL
Dividends Payable	Other financial liabilities	Amortized cost
Long-Term Debt	Other financial liabilities	Amortized cost

As noted above, these new categories under IFRS 9 do not change the basis on which financial assets and liabilities are being measured by the Company.

#### Impairment

IFRS 9 introduces an expected credit loss impairment model to replace the incurred loss model under IAS 39 and is generally expected to result in earlier recognition of credit losses. Under IFRS 9, the same impairment model is applied to all financial assets, except for financial assets classified or designated as at FVTPL and equity

securities designated as at FVOCI, which are not subject to impairment assessment. The Company has assessed the new requirement and concluded the effect of the change was immaterial, as the Company anticipates very limited actual incurred losses on receivables, if any at all.

#### **Revenue Recognition**

In May 2014, the IASB issued the final version of IFRS 15, Revenue from Contracts with Customers, which replaces the detailed guidance on existing revenue recognition requirements and applies to all revenue arising from contracts with customers unless the contracts are within the scope of other standards such as IAS 17 Leases.

The standard outlines the principles entities must apply to measure and recognize revenue with the core principle being that entities should recognize revenue at an amount that reflects the consideration to which the entity expects to be entitled in exchange for fulfilling its performance obligations to a customer.

The Principles in IFRS 15 must be applied using the following 5-step model:

- 1. Identify the contract with the customer
- 2. Identify the separate performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to the separate performance obligations in the contract
- 5. Recognize revenue when (or as) each performance obligation is satisfied

The standard requires entities to exercise considerable judgement taking into account all the relevant facts and circumstances when applying each step of this model to its contracts with customers. The standard also specifies how to account for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract, as well as requirements covering matters such as licences of intellectual property, warranties, principal versus agent assessment and options to acquire additional goods or services.

IFRS 15 uses the terms 'contract asset' and 'contract liability' to describe what might more commonly be known as 'accrued revenue' and 'deferred revenue', however the standard does not prohibit an entity from using alternative descriptions in the balance sheet. The Company has adopted the terminology used in IFRS 15 to describe such balances.

The Company has elected to use the modified retrospective approach in accordance with paragraph C3(b) of IFRS 15 in transition to the standard, however, apart from providing more extensive disclosures of the Company's revenue transactions, the application of IFRS 15 has not had a material impact on the financial position and/or financial performance of the Company.

#### **New Accounting Standards Not Yet Applied**

#### Leases

In January 2016, the IASB issued IFRS 16, Leases. This standard introduces a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. Adoption of the new standard will be required effective for annual periods beginning on or after January 1, 2019 and is to be applied retrospectively.

The Company is currently evaluating the impact of this new standard.

#### **Disclosure Controls and Procedures and Internal Controls over Financial Reporting**

#### **Disclosure Controls and Procedures**

In accordance with the requirements of National Instrument 52-109 Certification of Disclosure in Issuer's Annual and Interim Filings, the Company's management, including the Chief Executive Officer and the Chief Financial Officer, have evaluated the effectiveness of the Company's disclosure controls and procedures as of June 30,

2018. Under the supervision of and with the participation of the Chief Executive Officer and the Chief Financial Officer, management has concluded that the Company's disclosure controls and procedures were effective as of June 30, 2018.

#### Internal Controls over Financial Reporting

The Company's management is responsible for designing, establishing and maintaining an adequate system of internal controls over financial reporting. The internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes, in accordance with IFRS. Because of inherent limitations, internal controls over financial reporting may not prevent or detect all misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with policies and procedures may deteriorate.

During the second quarter, management discovered an immaterial error in its financial reporting caused by a lapse in an internal control. In the fourth quarter of 2017 a foreign exchange forward contract was recorded without proper documentation resulting in erroneous recognition of a mark-to-market loss in the statement of earnings for the year ended December 31, 2017 and erroneous recognition of a mark-to-market gain in the statement of loss for the three month period ended March 31, 2018. Management has reviewed the processes for the recording of foreign exchange forward contracts with proper documentation and have remediated the associated internal control.

Management has used the criteria established in the 2013 Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission to assess, with the participation of the Chief Executive Officer and Chief Financial Officer, the effectiveness of the Company's internal controls over financial reporting. Based on this assessment, management has concluded that the Company's internal controls over financial reporting are operating effectively as of June 30, 2018.

#### Changes in Internal Controls over Financial Reporting

During the quarter ended June 30, 2018, there have been no changes in the Company's policies and procedures and other processes that comprise its internal control over financial reporting, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### **Contractual Obligations**

The table below provides aggregate information about the Company's contractual obligations at June 30, 2018 that affect the Company's liquidity and capital resource needs.

		2018	2019	2020	2021	2022 and Beyond	Total
Long-term debt including equity component	\$	57,468 \$	130 \$	136 \$	173,903	\$ 87,847 \$	319,484
Capital asset commitments	,		80,798				80,798
Dividends payable		3,850		_	—	_	3,850
Interest payments on long-term debt		9,483	13,787	13,781	9,596	7,471	54,119
Employee future benefit payments			137	137	137	184	594
	\$	70,801 \$	94,852 \$	14,054 \$	183,636	\$ 95,502 \$	458,845

As a result of the late delivery of the *Algoma Innovator*, the first of five ships under construction in Croatia, the Shipyard approached the Company to request extensions to the delivery and cancellation dates for the remaining four vessels. During the 2018 second quarter, the Company finalized the terms of an agreement with the Shipyard to extend the delivery and cancellation dates and defer all remaining payments until delivery is complete for these

vessels. In exchange, the Company has received substantial discounts on the amounts due on three of the remaining vessels and has obtained a right to cancel the fourth vessel later this year. This agreement is subject to certain conditions precedent. The commitments above reflect management's estimate of the timing and amount of remaining payment obligations under these revised contract terms.

### Algoma Central Corporation Interim Condensed Consolidated Financial Statements For the Three and Six Months Ended June 30, 2018 and 2017

Notice of disclosure of no auditor review of interim condensed consolidated financial statements pursuant to National Instrument 51-02, Part 4, subsection 4.3(3)(a) issued by the Canadian Securities Administrators.

The accompanying interim condensed consolidated financial statements of Algoma Central Corporation for the three and six months ended June 30, 2018 and 2017 have been prepared in accordance with International Accounting Standard 34, Interim Financial Reporting as issued by the International Accounting Standards Board and are the responsibility of the Company's management. The Company's independent auditors have not performed an audit or a review of these interim condensed consolidated financial statements.

Interim Condensed Consolidated Statements of Earnings For the Three and Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

				Months June 30		lonths June 30	
	Notes		2018	2017	2018	2017	
Revenue	6, 23	\$	139,442	\$ 124,147	\$ 199,930	\$ 176,239	
Expenses							
Operations	23		(95,815)	(87,827)	(157,870)	(145,034)	
Selling, general and administrative	20		(7,123)	, ,		,	
			(1,120)	(1,102)	(14,210)	(11,017)	
		(	102,938)	(95,579)	(172,146)	(159,951)	
			36,504	28,568	27,784	16,288	
Depreciation of property, plant, equipment, and intangibles	23		(13,969)	(14,945)	(26,684)	(26,289)	
Interest expense	8		(3,353)	(1,009)	(5,034)		
Interest income			269	274	550	551	
Foreign currency (loss) gain	9		(4,952)	6,662	3,339	4,004	
			14,499	19,550	(45)	. ,	
Income Tax (Expense) Recovery	10		(2,622)	. ,		3,520	
Net Earnings of Joint Ventures	7	_	2,568	263	4,446	54	
Net Earnings (Loss) from Continuing Operations			14,445	15,382	5,303	(4,048)	
Net Earnings from Discontinued Operations				13,782		14,107	
Net Earnings		\$	14,445	\$ 29,164	\$ 5,303	\$ 10,059	
Basic Earnings (Loss) per Share							
Continuing operations	19	\$	0.38	\$ 0.40	\$ 0.14	\$ (0.10)	
Discontinued operations			_	0.35	_	0.36	
		\$	0.38	\$ 0.75	\$ 0.14	\$ 0.26	
Diluted Earnings (Loss) per Share							
Continuing operations	19	\$	0.36		\$ 0.14	, ,	
Discontinued operations			_	0.31		0.32	
		\$	0.36	\$ 0.68	\$ 0.14	\$ 0.22	

# Interim Condensed Consolidated Statements of Comprehensive Earnings For the Three and Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars)

	Three Months Ended June 30						onths June 30		
		2018	2017	2018		2017			
Net Earnings	\$	14,445	\$ 29,164	\$	5,303	\$	10,059		
Other Comprehensive Earnings (Loss)									
Items that may be subsequently reclassified to net earnings: Unrealized gain (loss) on translation of financial statements of			(5.05.4)				(10,000)		
foreign operations Unrealized (loss) gain on hedging instruments, net of income tax		6,831 (2,835)	(5,254) 717		14,875 (3,649)		(10,863) 972		
Foreign exchange gains on purchase commitment hedge reserve, net of income tax, transferred to:									
Net earnings		—			(2,852)		—		
Property, plant, and equipment		(30)	(498)		(63)		(1,379)		
Items that will not be subsequently reclassified to net earnings:									
Employee future benefits actuarial gain (loss), net of income tax		1,912	(6,497)		675		(7,382)		
		5,878	(11,532)		8,986		(18,652)		
			/		,		<u>, , ,</u>		
Comprehensive Earnings (Loss)	\$	20,323	\$ 17,632	\$	14,289	\$	(8,593)		

#### Interim Condensed Consolidated Balance Sheets As at June 30, 2018 and 2017 (Unaudited, in thousands of dollars)

	Notes	June 30 2018	December 2017
	Notes	2010	(Note 5)
Assets			(
Current			
Cash		\$ 9,965	\$ 68,860
Accounts receivable		53,625	64,184
Income taxes recoverable		28,265	14,967
Assets of discontinued operations		—	973
Other current assets	11	18,909	12,998
		110,764	161,982
Employee Future Benefits		13,888	12,485
Property, Plant, and Equipment	12	796,847	769,845
Investment Properties	13	20,563	21,959
Goodwill and Intangible Assets	14	14,721	15,831
Investment in Joint Ventures	7	157,954	103,932
Other Assets	15	14,249	14,256
		\$ 1,128,986	\$ 1,100,290
Liabilities			
Current			
Accounts payable and accrued charges		\$ 73,964	
Current portion of long-term debt	18	57,532	48,907
Income taxes payable		635	739
Liabilities of discontinued operations	10		1,488
Other current liabilities	16	2,620	5,848
		134,751	126,604
Other Long-Term Liabilities	17	1,936	4,925
Deferred Income Taxes	••	44,969	38,638
Employee Future Benefits		23,918	23,960
Long-Term Debt	18	254,212	243,097
		325,035	310,620
Commitments	21		
Shareholders' Equity			
Share Capital	19	8,257	8,268
Contributed Surplus	13	9,881	10,703
Convertible Debentures		2,309	2,309
Accumulated Other Comprehensive Loss	20	(15,196)	
Retained Earnings	_*	663,949	665,293
		669,200	663,066
		\$ 1,128,986	\$ 1,100,290

# Interim Condensed Consolidated Statements of Changes in Equity As at June 30, 2018 and 2017 (Unaudited, in thousands of dollars)

	Share		Contributed Surplus and Share Convertible (		Accumulated Other Comprehensive		
		Capital	De	ebentures	Earnings (Loss)	Retained	Total
	(N	ote 19)			(Note 20)	Earnings	Equity
Balance at December 31, 2016	\$	8,344	\$	16,547	\$ (3,845)	\$ 620,504	\$ 641,550
Net earnings				_		10,059	10,059
Dividends		_		_	_	(5,837)	(5,837)
Debenture issue		_		3,370	—	_	3,370
Other comprehensive loss					(11,270)	(7,382)	(18,652)
Balance at June 30, 2017	\$	8,344	\$	19,917	\$ (15,115)	\$ 617,344	\$ 630,490
Balance at December 31, 2017	\$	8,268	\$	13,012	\$ (23,507)	\$ 665,293	\$ 663,066
Net earnings		_		_		5,303	5,303
Dividends		_		_	—	(7,322)	(7,322)
Repurchase and cancellation of common shares		(11)	)	(822)		_	(833)
Other comprehensive earnings		_			8,311	675	8,986
Balance at June 30, 2018	\$	8,257	\$	12,190	\$ (15,196)	\$ 663,949	\$ 669,200

#### Interim Condensed Consolidated Statements of Cash Flows For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars)

N	lotes	2018	2017
Net Inflow (Outflow) of Cash Related to the Following Activities			
Operating			
Net earnings (loss) from continuing operations		\$ 5,303	· · · /
Earnings of joint ventures	7	(4,446)	(54)
Items not affecting cash			
Depreciation of property, plant, equipment, and intangibles	23	26,684	26,289
Foreign exchange, interest expense, and income tax expense		(3,541)	· ,
Net change in non-cash operating working capital		(2,253)	. ,
Income taxes paid		(3,690)	· ,
Employee future benefits paid		(1,881)	(957)
Net cash generated from operating activities		16,176	1,947
			1,011
Investing			
Additions to property, plant, and equipment	23	(31,955)	(85,484)
Additions to investment properties	13	(76)	· ,
Distributions received from joint ventures		8,876	3,096
Investment in joint ventures		(52,322)	(38,195)
Proceeds on sale of property, plant, and equipment		4,309	530
Net cash used in investing activities		(71,168)	(120,053)
Financing			
Interest paid		(9,005)	(7,238)
Interest received		198	(1,200)
Proceeds of long-term debt		83,090	153,820
Repayments on long-term debt		(71,450)	
Repurchase of common shares		(820)	(···,····)
Dividends paid		(7,143)	(5,837)
Net cash generated from financing activities		(5,130)	94,140
Net Change in Cash from Continuing Operations		(60.400)	(00.000)
Cash Used in Discontinued Operations		(60,122)	. ,
Cash Used in Discontinued Operations			27,757
Net Change in Cash		(60,122)	3,791
Effects of Exchange Rate Changes on Cash Held in Foreign Currencies		1,227	(2,500)
Cash, Beginning of Period		68,860	130,039
Such, Boghning of Forou		00,000	100,000
Cash, End of Period		\$ 9,965	\$ 131,330

**Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

#### 1. ORGANIZATION AND DESCRIPTION OF BUSINESS

Algoma Central Corporation (the "Company") is incorporated in Canada and is listed on the Toronto Stock Exchange. The address of the Company's registered office is 63 Church St, Suite 600, St. Catharines, Ontario, Canada. The interim condensed consolidated financial statements of the Company for the three and six months ended June 30, 2018 and 2017 comprise the Company, its subsidiaries and the Company's interest in associated and jointly controlled entities.

The principal subsidiaries are Algoma Shipping Ltd., Algoma International Shipholdings Ltd., Algoma Tankers Limited and Algoma Central Properties Inc. The principal jointly controlled entities are Marbulk Canada Inc. (50%), NovaAlgoma Cement Carriers Limited (50%) and NovaAlgoma Short-Sea Holdings Ltd. (50%). In addition, Algoma Shipping Ltd. and Marbulk Canada Inc. are members of an international pool arrangement (the "Pool"), whereby revenues and related voyage expenses are distributed to each Pool member based on the earnings capacity of the vessels.

Algoma Central Corporation owns and operates the largest fleet of dry and liquid bulk carriers operating on the Great Lakes – St. Lawrence Waterway. The Company's Canadian flag fleet consists of self-unloading dry-bulk carriers, gearless dry-bulk carriers and product tankers. The Company also has five construction contracts for Equinox Class vessels for domestic dry-bulk service.

The Domestic Dry-Bulk marine transportation segment includes ownership and management of the operational and commercial activities of the Company's vessel fleet. The dry-bulk vessels carry cargoes of raw materials such as iron ore, grain, salt and aggregates and operate throughout the Great Lakes – St. Lawrence Waterway, from the Gulf of St. Lawrence through all five Great Lakes. This segment also includes the operational management of vessels owned by other ship owners.

The Product Tankers marine transportation segment includes ownership and management of the operational and commercial activities of Canadian flag tanker vessels operating on the Great Lakes, the St. Lawrence Seaway and the east coast of North America.

The Ocean Self-Unloaders marine transportation segment includes ownership of five ocean-going self-unloading vessels, a 50% interest in a sixth self-unloader and a 25% interest in a specialized ocean vessel. The ocean vessels are engaged in the carriage of dry-bulk commodities in worldwide trades.

The Global Short Sea Shipping segment includes the Company's 50% interests, through joint ventures, in NovaAlgoma Cement Carriers Limited and NovaAlgoma Short-Sea Holdings Ltd.

The nature of the Company's business is such that the earnings in the first quarter of each year are not indicative of the results for the other three quarters in a year. Due to the closing of the canal system and the winter weather conditions in the Great Lakes – St. Lawrence Waterway, the majority of the domestic dry-bulk fleet does not operate for most of the first quarter. In addition, significant repair and maintenance costs are incurred in the first quarter to prepare the domestic dry-bulk fleet for the upcoming navigation season. As a result, first quarter revenues and earnings are significantly lower than those for the remaining three quarters of the year.

#### 2. STATEMENT OF COMPLIANCE

The financial statements have been prepared in accordance with IAS 34, Interim Financial Reporting as issued by the International Accounting Standards Board ("IASB") and using the same accounting policies and methods as were used for the Company's Consolidated Financial Statements and the notes thereto for the years ended December 31, 2017 and 2016, except as described in Note 3. The financial statements should be read in conjunction with the Company's Consolidated Financial Statements for the years ended December 31, 2017 and 2016.

**Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

The reporting currency used is the Canadian dollar and all amounts are reported in thousands of Canadian dollars, except for share data and unless otherwise noted.

The interim condensed consolidated financial statements were approved by the Board of Directors and authorized for issue on August 9, 2018.

#### 3. APPLICATION OF NEW AND REVISED INTERNATIONAL FINANCIAL REPORTING STANDARDS

#### APPLIED

#### **Financial Instruments**

In July 2014, the IASB issued the final version of IFRS 9, Financial Instruments, which replaces the guidance in IAS 39, Financial Instruments: Recognition and Measurement. This final version includes requirements on: (1) classification and measurement of financial assets and liabilities; (2) impairment of financial assets; and (3) general hedge accounting. Accounting for macro hedging has been decoupled from IFRS 9. The Company has an accounting policy choice to apply the hedge accounting requirements of IFRS 9 or IAS 39. The Company has made the decision to continue applying the IAS 39 hedge accounting requirements at this time and will comply with the revised hedge accounting disclosures as required by the related amendments to IFRS 7, Financial Instruments: Disclosures.

IFRS 9 is effective for annual periods beginning on or after January 1, 2018, and is to be applied retrospectively with certain exceptions. IFRS 9 does not require restatement of comparative period financial statements except in limited circumstances related to aspects of hedge accounting. Entities are permitted to restate comparatives as long as hindsight is not applied. The Company has made the decision not to restate comparative period financial information and will recognize any measurement difference between the previous carrying amount and the new carrying amount as of the date of adoption, through an adjustment to opening retained earnings.

#### **Classification and Measurement**

IFRS 9 introduces a principles-based approach to the classification of financial assets. Debt instruments, including hybrid contracts, are measured at fair value through profit or loss ("FVTPL"), fair value through other comprehensive income ("FVOCI") or amortized cost based on an entity's business model and the nature of the cash flows of the assets. These categories replace the existing IAS 39 classifications of available-for-sale ("AFS"), loans and receivables, and held-to-maturity. Investments in equity instruments are measured at FVTPL, unless they are not held for trading purposes, in which case an election can be made on initial recognition to measure them at FVOCI with no subsequent reclassification to profit or loss.

The combined application of the contractual cash flow characteristics and business model tests as at January 1, 2018 did not result in differences in the measurement bases of financial assets when compared to that utilized under IAS 39.

For financial liabilities, IFRS 9 includes the pre-existing requiements for classification and measurement previously included in IAS 39.

The following table illustrates the financial instrument classification under IAS 39 compared to the new classification and measurement categories under IFRS 9.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

Financial Instrument	IAS 39 Classification	IFRS 9 Classification
Cash	Loans & Receivables	Amortized cost
Accounts Receivable	Loans & Receivables	Amortized cost
Accounts Payable and Accrued Charges	Other financial liabilities	Amortized cost
Derivative Assets	FVTPL	FVTPL
Derivative Liabilities	FVTPL	FVTPL
Dividends Payable	Other financial liabilities	Amortized cost
Long-Term Debt	Other financial liabilities	Amortized cost

As noted above, these new categories under IFRS 9 do not change the basis on which financial assets and liabilities are being measured by the Company.

#### Impairment

IFRS 9 introduces an expected credit loss impairment model to replace the incurred loss model under IAS 39 and is generally expected to result in earlier recognition of credit losses. Under IFRS 9, the same impairment model is applied to all financial assets, except for financial assets classified or designated as at FVTPL and equity securities designated as at FVOCI, which are not subject to impairment assessment. The Company has assessed the new requirement and concluded the effect of the change was immaterial, as the Company anticipates very limited actual incurred losses on receivables, if any at all.

#### **Revenue Recognition**

In May 2014, the IASB issued the final version of IFRS 15, Revenue from Contracts with Customers, which replaces the detailed guidance on existing revenue recognition requirements and applies to all revenue arising from contracts with customers unless the contracts are within the scope of other standards such as IAS 17 Leases.

The standard outlines the principles entities must apply to measure and recognize revenue with the core principle being that entities should recognize revenue at an amount that reflects the consideration to which the entity expects to be entitled in exchange for fulfilling its performance obligations to a customer.

The Principles in IFRS 15 must be applied using the following 5-step model:

- 1. Identify the contract with the customer
- 2. Identify the separate performance obligations in the contract
- 3. Determine the transaction price
- 4. Allocate the transaction price to the separate performance obligations in the contract
- 5. Recognize revenue when (or as) each performance obligation is satisfied

The standard requires entities to exercise considerable judgement taking into account all the relevant facts and circumstances when applying each step of this model to its contracts with customers. The standard also specifies how to account for the incremental costs of obtaining a contract and the costs directly related to fulfilling a contract, as well as requirements covering matters such as licences of intellectual property, warranties, principal versus agent assessment and options to acquire additional goods or services.

IFRS 15 uses the terms 'contract asset' and 'contract liability' to describe what might more commonly be known as 'accrued revenue' and 'deferred revenue', however the standard does not prohibit an entity from using alternative descriptions in the balance sheet. The Company has adopted the terminology used in IFRS 15 to describe such balances.

The Company has elected to use the modified retrospective approach in accordance with paragraph C3(b) of IFRS 15 in transition to the standard, however, apart from providing more extensive disclosures of the Company's

**Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

revenue transactions, the application of IFRS 15 has not had a material impact on the financial position and/or financial performance of the Company.

#### 4. NEW ACCOUNTING STANDARDS NOT YET APPLIED

#### Leases

In January 2016, the IASB issued IFRS 16, Leases. This standard introduces a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying asset and a lease liability representing its obligation to make lease payments. Adoption of the new standard will be required effective for annual periods beginning on or after January 1, 2019 and is to be applied retrospectively.

The Company is currently evaluating the impact of this new standard.

**Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

#### 5. REVISIONS TO PRIOR PERIOD COMPARATIVES

In the second quarter of 2018, the Company identified an immaterial error relating to the fair value measurement of a foreign exchange forward contract recorded as of December 31, 2017 and March 31, 2018, resulting in a reduction of 2017 previously reported net earnings of \$2,605, and a reduction of previously reported net loss for the three months ended March 31, 2018 of \$1,689. This immaterial error has been retrospectively adjusted in the balance sheet and statement of earnings as described below.

The impact on the comparative condensed consolidated statements of earnings (loss) is outlined in the table below. The resulting overstatement of derivative liabilities of \$3,003 and understatement of income taxes payable of \$398 as at December 31, 2017 has been adjusted in the comparative condensed consolidated balance sheets. The impact to the condensed consolidated balance sheet previously reported as at March 31, 2018 was an overstatement of derivative liabilities of \$1,056 and an understatement of income taxes payable of \$140. There has been no change to the previously reported cash flows from operating, investing, and financing activities in the comparative condensed consolidated statements of cash flow for any period and there was no impact to any other prior periods.

		Three Months Ended		Year Ended		Three Months Ended	
		December December   31, 2017 31, 2017			March 31, 2018		
Impact on Net Earnings (Loss)	۴	40.000	ф <u>го</u>	405	¢	(7.450)	
Net earnings (loss) as previously reported	\$	13,368		,195	\$	(7,453)	
Adjustment to unrealized gain (loss) on foreign currency		3,003		,003		(1,947)	
Adjustment to income tax (expense) recovery		(398)		(398)		258	
Adjustment to net earnings (loss)		2,605	2	,605		(1,689)	
Adjusted net earnings (loss)	\$	15,973	\$ 58	,800,	\$	(9,142)	
Impact on Earnings per Share							
Basic weighted average number of shares outstanding	3	8,793,260	38,883	,615	3	8,550,115	
Impact of diluted securities							
Convertible unsecured subordinated debentures		3,900,709	4,514	,862		3,900,709	
Net earnings (loss) per share as previously reported:							
Basic		0.35		1.44		(0.19)	
Diluted <sup>1</sup>		0.34		1.32		(0.19)	
Impact of adjustment to net earnings (loss) per share:						<u> </u>	
Basic		0.07		0.07		(0.04)	
Diluted <sup>1</sup>		0.06		0.06		(0.04)	
Adjusted net earnings (loss) per share:						<u> </u>	
Basic		0.42		1.51		(0.23)	
Diluted <sup>1</sup>		0.40		1.38		(0.23)	

<sup>1</sup> For the periods in which the Company records a loss, diluted loss per share is calculated using the basic weighted average number of shares outstanding, as using the diluted weighted average number of shares outstanding in the calculation would be antidilutive.

### Notes to the Interim Condensed Consolidated Financial Statements For the Six Months ended June 30, 2018 and 2017

(Unaudited, in thousands of dollars, except per share data)

#### 6. REVENUE

#### Disaggregation of Revenue

The Company derives its revenue from the transfer of services over time in the following major business segments. This is consistent with the total revenue that is disclosed for each reportable segment under IFRS 8.

Three Months Ended June 30, 2018	_	omestic Pry-Bulk	Product Tankers		Ocean Self- nloaders	Investment Properties	Corporate	Total	
Contract of Affreightment	\$	87,853	\$ 815	5\$	_	\$ —	\$ — \$	88,668	
Time Charter		1,652	22,698	3		·		24,350	
Pool Revenue Share		—	_	-	23,097	_	_	23,097	
Other		439	_	-	_	2,501	387	3,327	
	\$	89,944	\$ 23,513	3 \$	23,097	\$ 2,501	\$ 387 <b>\$</b>	139,442	

Six Months Ended June 30, 2018	_	Domestic Dry-Bulk		Product Tankers		Ocean Self- Unloaders		Investment Properties		oorate	Total
Contract of Affreightment	\$	96,823	\$	815	\$	_	\$		\$	— \$	97,638
Time Charter		9,967		42,033				_		—	52,000
Pool Revenue Share		_				42,001		_		_	42,001
Other		1,355						5,804		1,132	8,291
	\$	108,145	\$	42,848	\$	42,001	\$	5,804	\$	1,132 \$	199,930

All segment revenue is recognized over time.

#### Contract modifications

The Company's contracts are amended occasionally for changes in contract specifications and requirements. Contract modifications exist when the amendment either creates new or changes the existing enforceable rights and obligations. The effect of a contract modification on the transaction price and the Company's measure of progress for the performance obligation to which it relates, is recognized as an adjustment to revenue in one of the following ways:

- a. prospectively as an additional separate contract;
- b. prospectively as a termination of the existing contract and creation of a new contract;
- c. as part of the original contract using a cumulative catch up; or
- d. as a combination of b) and c).

Contracts for which the Company has decided there is a series of distinct goods and services that are substantially the same and have the same pattern of transfer where revenue is recognized over time, the modification will always be treated under either a) or b). Option d) may arise when a contract has a partial termination and a modification of the remaining performance obligations.

The facts and circumstances of any contract modification are considered individually as the types of modifications will vary contract by contract and may result in different accounting outcomes.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

Judgement is applied in relation to the accounting for such modifications where the final terms or legal contracts have not been agreed prior to the period end as management need to determine if a modification has been approved and if it either creates new or changes existing enforceable rights and obligations of the parties. Depending upon the outcome of such negotiations, the timing and amount of revenue recognized may be different in the relevant accounting periods. Modification and amendments to contracts are undertaken via an agreed formal process. For example, if a change in scope has been approved but the corresponding change in price is still being negotiated, management use their judgement to estimate the change to the total transaction price. Importantly any variable consideration is only recognized to the extent that it is highly probably that no revenue reversal will occur.

#### Principal versus agent

The Company has arrangements with some of its customers whereby it is required to determine if it acts as a principal or an agent as more than one party is involved in providing the services to the customer. The Company acts as a principal if it controls a promised service before transferring that good or service to the customer. The Company is an agent if its role is to arrange for another entity to provide the goods or services. Factors considered in making this assessment are most notably the discretion the Company has in establishing the price for the specified good or service, whether the Company has inventory risk and whether the Company is primarily responsible for fulfilling the promise to deliver the service.

This assessment of control requires judgement in particular in relation to certain service contracts. The Company may be assessed to be agent or principal dependent upon the facts and circumstances of the arrangement and the nature of the services being delivered.

Where the Company is acting as a principal, revenue is recorded on a gross basis. Where the Company is acting as an agent, revenue is recorded at a net amount reflecting the margin earned. In our pooling agreements the difference between these amounts is typically the fuel and voyage costs incurred to fulfill the contract obligation.

#### Contract related assets and liabilities

As a result of the contracts which the Company enters into with its customers, a number of different assets and liabilities are recognized on the Company's balance sheet. These may include but are not limited to:

- Property, plant and equipment
- Contract fulfilment assets
- Contract assets
- Trade receivables
- Accrued income
- Deferred income

#### Initial recognition of contract fulfilment assets

Contract fulfilment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred.

When determining the appropriate accounting treatment for such costs, the Company first considers any other applicable standards. If those other standards preclude capitalization of a particular cost, then an asset is not recognized under IFRS 15.

If other standards are not applicable to contract fulfilment costs, the Company applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

Under certain circumstance, the Company may incur costs to deliver its voyage or charter service in a more efficient way. The most common type of cost is vessel modification for specific needs in contracts with customers.

#### Treatment of contract fulfilment assets and capitalized costs to obtain a contract

The Company amortizes contract fulfilment assets and capitalized costs to obtain a contract to operations or selling expense over the expected contract period using a systematic basis that mirrors the pattern in which the Company transfers control of the service to the customer. Judgement is applied to determine this period, for example whether this expected period would be the contract term or a longer period such as the estimated life of the customer relationship for a particular contract if, say, renewals are expected.

A contract fulfilment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

Management is required to determine the recoverability of all contract related assets. At each reporting date, the Company determines whether or not the contract related assets are impaired by comparing the carrying amount of the asset to the remaining amount of consideration that the Company expects to receive less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Company uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant contracts or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific key performance indicators that could trigger variable consideration, or service credits. Where a contract is anticipated to make a loss, these judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.

#### Contract assets and liabilities

The Company's customer contracts include a diverse range of payment schedules dependent upon the nature and type of goods and services being provided.

These payment schedules may include performance-based payments or progress payments as well as regular monthly payments for ongoing service delivery. Payments for transactional goods and services may be at the voyage start date, or at the beginning of each month for Time Charters. Where payments made are greater than the revenue recognized at the period end date, the Company recognizes a deferred income contract liability for this difference.

Where payments made are less than the revenue recognized at the period end date, the Company recognizes a contract asset for this difference. The contract asset represents the balance due from customers.

Contract assets	June	30, 2018
Unbilled revenue	\$	8,492

The Company's contract liabilities balances solely relate to revenue from contracts with customers. Movements in the contract liabilities balances were driven by transactions entered into by the Company within the normal course of business in this quarter.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

Contract liabilities	 June 30, 2018
Current	\$ 863
Non-current	\$ _

### 7. JOINT VENTURES

The Company has a 50% interest in Marbulk Canada Inc., ("Marbulk") which owns and operates ocean-going vessels and participates in an international commercial arrangement, a 50% interest in NovaAlgoma Cement Carriers Limited, ("NACC") which owns and operates pneumatic cement carriers to support infrastructure projects worldwide, and a 50% interest in NovaAlgoma Short-Sea Holdings Ltd., ("NASH") which owns and manages short sea dry-bulk vessels in global markets.

The revenues, expenses and net earnings of the joint ventures by segment for the three months ended June 30, 2018 and 2017 are as follows:

	т	hree Mon June 3	ths Ended 0, 2018		hs Ended 0, 2018
		ean Self- Ioaders	Global Short Sea Shipping	Ocean Self- Unloaders	Global Short Sea Shipping
Revenue	\$	3,126	\$ 53,027	\$ 5,390	\$ 117,675
Operating expenses	Ŧ	(1,220)	. ,		
General and administrative		(127)			
Depreciation		(922)	(4,951)	(1,839)	(7,660)
Interest expense		(353)	(1,675)	(702)	(2,694)
Foreign exchange gain (loss)		613	(199)	1,395	(455)
Other income (expenses)		—	107	_	107
Earnings before income taxes		1,117	3,309	1,185	7,393
Net earnings of joint ventures		_	1,209	—	1,636
Income tax expense		(150)	(108)	(224)	(315)
Net earnings	\$	967	\$ 4,410	\$ 961	\$ 8,714
Company share of net earnings	\$	484	\$ 2,205	\$ 480	\$ 4,357
Amortization of vessel purchase price allocation and intangibles		_	(121)	_	(391)
Company share included in not comings of isist					
Company share included in net earnings of joint ventures	\$	484	\$ 2,084	\$ 480	\$ 3,966

# Notes to the Interim Condensed Consolidated Financial Statements For the Six Months ended June 30, 2018 and 2017

(Unaudited, in thousands of dollars, except per share data)

	٦	Three Mor June 30	ns Ended ), 2017			
		ean Self- lloaders	Global Sho Sea Shipping	0	Dcean Self- Unloaders	Global Short Sea Shipping
Revenue	\$	5,546	\$ 45,19	6\$	7,194	\$ 51,922
Operating expenses		(3,583)	(38,68	3)	(5,279)	(42,015)
General and administrative		(150)	(2,09	)2)	(326)	(2,273)
Depreciation		(1,071)	(2,58	51)	(2,065)	
Interest expense		(354)	(1,31	1)	(704)	(1,787)
Foreign exchange gain (loss)		(780)	8	6	(1,086)	86
Other income		_	16	2	_	162
Earnings (loss) before income taxes		(392)	77	7	(2,266)	2,241
Net earnings of joint ventures		—	25	7	—	257
Income tax (expense) recovery		138	(12	20)	262	(120)
Net earnings (loss)	\$	(254)	\$ 91	4 \$	(2,004)	\$ 2,378
Company share of net earnings (loss)	\$	(127)	\$ 45	57 \$	(1,002)	\$ 1,189
Amortization of vessel purchase price allocation and intangibles			(6	67)		(133)
Company share included in net earnings (loss) of joint ventures	\$	(127)	\$ 39	0 \$	(1,002)	\$ 1,056

The Company's total share of net earnings of the jointly controlled operations by segment for the three and six months ended June 30, 2018 and 2017 are as follows:

	Three Months Ended June 30					ths ne 30		
	2018		2017		2018			2017
Ocean Self-Unloaders	\$	484	\$	(127)	\$	480	\$	(1,002)
Global Short Sea Shipping		2,084		390		3,966		1,056
	\$	2,568	\$	263	\$	4,446	\$	54

### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

The assets and liabilities of the joint ventures by segment at June 30, 2018 and December 31, 2017 are as follows:

	June 3	0, 2	018	Decembe	er 31	1, 2017	
	an Self- baders	S	Global hort Sea hipping	Ocean Self- Unloaders		obal Short Sea Shipping	
Cash	\$ 4,241	\$	20,699	\$ 3,730	\$	10,187	
Other current assets	2,246		37,592	1,722		38,053	
Income taxes recoverable	518		—	592		22	
Property, plant, and equipment	33,406		346,901	33,640		237,215	
Investment in joint ventures	—		40,640	_		3,608	
Intangible asset	793		_	924		—	
Other assets	_		9,323	30		35,255	
Current liabilities	(1,597)	)	(46,201)	(1,136	)	(56,895)	
Due to owners	(29,671)		_	(28,488	)		
Long-term debt	_		(147,362)			(115,135)	
Other long-term liabilities	_		(953)			(909)	
Deferred income taxes	_		(462)			(880)	
						( /	
Net assets of jointly controlled operations	\$ 9,936	\$	260,200	\$ 11,014	\$	150,521	
Company share of net assets	\$ 4,968	\$	130,100	\$ 5,507	\$	75,261	
Goodwill and other purchase price adjustments	_		22,886			23,164	
Company share of joint venture	\$ 4,968	\$	152,986	\$ 5,507	\$	98,425	

The Company's net investment in the jointly controlled operations by segment at June 30, 2018 and December 31, 2017 are as follows:

	2018	2017
Ocean Self-Unloaders	\$ 4,968	\$ 5,507
Global Short Sea Shipping	152,986	98,425
	\$ 157,954	\$ 103,932

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 8. INTEREST EXPENSE

The components of interest expense are as follows:

	 	Months June 30			onths June 30	
	2018	2017		2018	2017	
Interest expense on borrowings	\$ 4,595	\$ 4,084	\$	8,886	\$ 7,887	
Amortization of financing costs	287	201		573	435	
Interest on employee future benefits, net	71	63	5	143	176	
Interest capitalized on vessels under construction	(1,600)	(3,339	))	(4,568)	(6,322)	
	\$ 3,353	\$ 1,009	\$	5,034	\$ 2,176	

# 9. FOREIGN CURRENCY GAIN/(LOSS)

The components of net gain (loss) on foreign currency are as follows:

	Three Months Ended June 30				onths June 30	
	2018	2017	2018		2017	
Gains (losses) on foreign denominated cash	\$ (2,254)	\$ 1,686	\$	1,453	\$ 992	
Gain on return of capital from foreign subsidiary	130	850		130	251	
Unrealized gain (loss) on foreign currency	(2,828)	4,126		1,756	2,761	
	\$ (4,952)	\$ 6,662	\$	3,339	\$ 4,004	

The Company designates a portion of its U.S. dollar cash balances as a hedge against certain U.S. dollar purchase commitments relating to the Equinox Class project.

Gains and losses on the translation of the U.S. dollar cash from the date on which the respective hedges were designated to the date on which the hedge ceased to be so designated, were initially recorded in other comprehensive earnings.

See Note 20 for the Company's hedge accounting policies relating to foreign currency translation gains and losses on long-term debt and U.S. cash.

### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 10. INCOME TAXES

A reconciliation comparing income taxes calculated at the Canadian statutory rate to the amount provided in the consolidated financial statements is as follows:

	Three M Ended		-		onths June 30	
	2018	2017	201	18		2017
Combined federal and provincial statutory income tax rate	26.5%	26.5%	26.5	5%		26.5%
Earnings (loss) before income tax from continuing operations and net earnings of joint ventures	\$ 14,499	\$ 19,550	\$	(45)	\$	(7,622)
Expected income tax (expense) recovery	\$ (3,842)	\$ (5,181)	\$	12	\$	2,020
(Increase) decrease in expense resulting from: Effect of items that are not (deductible) taxable	(112)			321		(43)
Foreign tax rates different from Canadian statutory rate Adjustments to prior period provision	770	208		,007 (554)		1,033
Other	562	405		116		510
	\$ (2,622)	\$ (4,431)	\$	902	\$	3,520

# 11. OTHER CURRENT ASSETS

The components of other current assets are as follows:

	June 30	December 31
	2018	2017
		(Note 5)
Materials and supplies	\$ 10,180	\$ 9,218
Prepaid expenses	7,352	3,709
Loan interest receivable	352	—
Derivative asset	1,025	71
	\$ 18,909	\$ 12,998

# **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 12. PROPERTY, PLANT, AND EQUIPMENT

Details of property, plant, and equipment are as follows:

Cost	C	orporate	_	Oomestic Dry-Bulk	Product Tankers		ean Self- nloaders	Total
Balance at December 31, 2017	\$	8,113	\$	826,167 \$	5 193,558	\$	236,688	\$ 1,264,526
Transfers		9,338		(9,338)			_	
Additions		158		36,963	1,246		4,253	42,620
Disposals				(66,411)	_		_	(66,411)
Fully depreciated assets no longer in use					(1,566)	)	(3,919)	(5,485)
Effect of foreign currency exchange differences					_		11,840	11,840
Balance at June 30, 2018	\$	17,609	\$	787,381 \$	5 193,238	\$	248,862	\$ 1,247,090

Accumulated depreciation	С	orporate	_	Oomestic Dry-Bulk	Product Tankers		ean Self-	Total
Balance at December 31, 2017	\$	3,359	\$	323,131 \$	100,601	\$	67,590 \$	494,681
Transfers		6,525		(6,525)	_		_	_
Depreciation expense		483		10,785	4,684		7,787	23,739
Disposals		_		(66,067)	_		_	(66,067)
Fully depreciated assets no longer in use		_			(1,566)	)	(3,919)	(5,485)
Effect of foreign currency exchange differences							3,375	3,375
Balance at June 30, 2018	\$	10,367	\$	261,324 \$	103,719	\$	74,833 \$	450,243

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

Net Book Value	Co	orporate	Domestic Dry-Bulk							-	
December 21, 2017											
December 31, 2017 Cost	¢	8,113	¢	826,167	¢	193,558	¢	236,688	¢	1,264,526	
	\$	•	Φ	•	Φ		φ		Φ		
Accumulated depreciation		3,359		323,131		100,601		67,590		494,681	
	\$	4,754	\$	503,036	\$	92,957	\$	169,098	\$	769,845	
	<b>v</b>	1,101	Ŷ	000,000	Ψ	02,001	Ψ	100,000	Ψ	100,010	
June 30, 2018											
Cost	\$	17,609	\$	787,381	\$	193,238	\$	248,862	\$	1,247,090	
Accumulated depreciation		10,367		261,324		103,719		74,833		450,243	
	\$	7,242	\$	526,057	\$	89,519	\$	174,029	\$	796,847	

# 13. INVESTMENT PROPERTIES

The Company owns a shopping centre and apartment building located in Sault Ste. Marie, Ontario. The Company decided in June 2017 to suspend on-going discussions regarding the sale of the shopping centre and adjacent apartment building until the uncertainty created by the Sears Canada closure is resolved. These properties have been reclassified from discontinued operations into continuing operations as Investment Properties in 2017. In accordance with IFRS 5, the historical operating results of these properties were reclassified to continuing operations on a retroactive basis. In addition to the retroactive reclassification, depreciation in the amount of \$2,800 that had not been recorded since classification as an asset held for sale was recorded in the second quarter of 2017 as though the asset had not been originally classified as held for sale.

Details of the investment properties are as follows:

	Cast	Accumulated	Net Book
	Cost	Depreciation	Value
Balance, December 31, 2016	\$ _	\$ —	\$ —
Transfer from Discontinued Operations, June 26, 2017	57,677	30,940	26,737
Additions	213	4,991	(4,778)
Balance, December 31, 2017	57,890	35,931	21,959
Additions	76	1,472	(1,396)
Balance, June 30, 2018	\$ 57,966	\$ 37,403	\$ 20,563

**Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 14. GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets consist of the following:

		l	Intangible	
	G	oodwill	Assets	Total
Balance at January 1, 2017	\$	7,910 \$	3,681 \$	11,591
Additions		_	7,794	7,794
Amortization		_	(3,086)	(3,086)
Effect of foreign currency exchange differences			(468)	(468)
Balance at December 31, 2017	\$	7,910 \$	7,921 \$	15,831
Additions		_	_	_
Amortization		—	(1,473)	(1,473)
Effect of foreign currency exchange differences			363	363
Balance at June 30, 2018	\$	7,910 \$	6,811 \$	14,721

# Goodwill

As part of a business acquisition in 2011, the Company recognized goodwill of \$7,910 on the allocation of the purchase price, determined as the excess over the fair values of the net tangible and identifiable intangible assets acquired.

# Intangible Assets

The Company has vessels that participate in a self-unloader ocean-going Pool with unrelated parties. In April 2016 and January 2017, other Pool members withdrew certain vessels due to market overcapacity. These vessel owners were compensated for their loss of future earnings resulting from the withdrawal of the vessels. The Company's interest in the Pool increased as a result and its value, which initially was equal to the Company's share of the compensation payable to the other owners, has been recorded as an intangible asset and is being amortized over four years.

# 15. OTHER ASSETS

Other assets consist of the following:

	June 30		December 31
	2018		2017
			(Note 5)
Loan receivable from joint venture, interest at 4.98%	\$ 14,24	4 \$	5 14,244
Derivative asset	-	_	12
Other		5	_
	\$ 14,24	9\$	5 14,256

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 16. OTHER CURRENT LIABILITIES

The components of other current liabilities are as follows:

	June 30	December 31
	2018	2017
		(Note 5)
Dividends payable	\$ 744	\$ 565
Derivative liabilities	1,768	5,118
Compensation payable to Pool members	108	165
	\$ 2,620	\$ 5,848

# 17. OTHER LONG-TERM LIABILITIES

Other long-term liabilities consist of the following:

	June 30	December 31
	2018	2017
		(Note 5)
Compensation payable to Pool members	\$ 2,044	\$ 5,090
Less: current portion	108	165
	\$ 1,936	\$ 4,925

A portion of the compensation paid to other Pool members for the retirement of two vessels is payable in annual instalments in future years and has been recorded as an Other Long-Term Liability. The Company's share of the liability related to this compensation is payable in four equal annual instalments commencing April 1, 2017.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 18. LONG-TERM DEBT

	June 30	December 31
	2018	2017
		(Note 5)
Convertible unsecured subordinated debentures, due June 30, 2024, interest at 5.25%	\$ 79,538	\$ 79,338
Senior Secured Notes, due July 19, 2021		
U.S. \$75,000, interest fixed at 5.11%	98,760	94,088
Canadian \$75,000, interest fixed at 5.52%	75,000	75,000
Bank Facility, due July 15, 2020		
LIBOR, U.S. \$36,000, due September 17, 2018, interest at 4.58%	47,405	_
LIBOR, U.S. \$20,000, due January 19, 2018, interest at 3.50%	_	25,090
Base rate loan, interest at 6%	_	18,817
Prime rate loan, interest at 4.2%	10,000	5,000
Mortgage payable, due March 8, 2023, interest at 4.73%	5,819	_
	316,522	297,333
Less: unamortized financing expenses	4,778	5,329
	311,744	292,004
Less: current portion of long-term debt	57,532	48,907
	\$ 254,212	\$ 243,097

The Company is subject to certain covenants including ones with respect to maintaining defined financial ratios and other conditions under the terms of the Bank Facility and the Senior Secured Notes.

As at June 30, 2018 and December 31, 2017 the Company was in compliance with all of its covenants.

# 19. SHARE CAPITAL

# Share capital

Authorized share capital consists of an unlimited number of common and preferred shares with no par value.

The Company has 38,499,915 common shares outstanding as at June 30, 2018 (December 31, 2017 - 38,552,315).

At June 30, 2018 and December 31, 2017 there were no preferred shares issued and outstanding.

The Company's Board of Directors on August 9, 2018 authorized payment of a quarterly dividend to shareholders of \$0.10 per common share. The dividend is payable on September 4, 2018 to shareholders of record on August 21, 2018.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

The basic and diluted net earnings per share from continuing operations are computed as follows:

	Three Months Ended June 30				onths June 30	
		2018	2017	2018		2017
Net earnings (loss) from continuing operations for basic earnings per share	\$	14,445	\$ 15,382	\$ 5,303	\$	(4,048)
Interest expense on debentures, net of tax		982	1,352	1,953		2,430
Net earnings (loss) from continuing operations for diluted earnings per share	\$	15,427	\$ 16,734	\$ 7,256	\$	(1,618)
Basic weighted average common shares	38	,516,882	38,913,733	38,533,498	38	,913,733
Shares due to dilutive effect of debentures	3	,900,709	5,779,133	3,900,709	5	,129,014
Diluted weighted average common shares	42	,417,591	44,692,866	42,434,207	44	,042,747
Basic earnings (loss) per common share from continuing operations	\$	0.38	\$ 0.40	\$ 0.14	\$	(0.10)
Diluted net earnings (loss) per common share from continuing operations	\$	0.36	\$ 0.37	\$ 0.14	\$	(0.10)

# Normal Course Issuer Bid

On January 23, 2018, Algoma filed a notice of intention to make a normal course issuer bid ("NCIB") with the Toronto Stock Exchange advising of its intention to purchase up to 1,927,615 of its commons shares representing approximately 5% of the common shares issued and outstanding as of the close of business on January 16, 2018.

Under the NCIB, the Company may purchase up to 1,838 common shares per day, representing 25% of the average daily trading volume during the six months ending December 31, 2017. The Company may buy back common shares anytime during the twelve-month period beginning on January 29, 2018 and ending on January 28, 2019. The stated capital of the common shares of \$0.21 per share on the balance sheet equals the approximate paid-up capital amount of the common shares for purposes of the Income Tax Act. The purchase results in a reduction to share capital and a reduction to contributed surplus for the balance of the purchase price and expenses. Both items have been identified separately on the Consolidated Statements of Changes in Equity.

# Substantial Issuer Bid

In December, 2017, the Company repurchased 361,418 common shares for cancellation at a price of \$14.75 per Common Share under a substantial issuer bid ("SIB").

The Common Shares purchased under the SIB represent an aggregate purchase price of \$5,920 and represented 0.9% of the total number of the Company's issued and outstanding common shares as of December 15, 2017 (the expiry date of the SIB).

#### Notes to the Interim Condensed Consolidated Financial Statements For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

#### 20. ACCUMULATED OTHER COMPREHENSIVE LOSS

		Hed	ges		
	in	Net vestment	Purchase commitment	Foreign exchange translation	Total
Balance at December 31, 2016	\$	(18,631)	\$ 4,366	\$ 10,420 \$	(3,845)
Gain (loss)		7,180	(3,381)	(21,413)	(17,614)
Reclassified to earnings		_	(767)	· —	(767)
Income tax (expense) recovery		(1,728)	447	—	(1,281)
Net gain (loss)		5,452	(3,701)	(21,413)	(19,662)
Balance at December 31, 2017	\$	(13,179)	\$ 665	\$ (10,993) \$	(23,507)
Gain (loss)		(6,794)	2,588	14,875	10,669
Reclassified to earnings			(3,288)	· —	(3,288)
Reclassified to property, plant, and equipment			(72)	· —	(72)
Income tax recovery		900	102		1,002
Net (loss) gain		(5,894)	(670)	14,875	8,311
Balance at June 30, 2018	\$	(19,073)	\$ (5)	\$ 3,882 \$	(15,196)

The net investment hedge reserve represents the cumulative exchange differences on translation of long-term debt held in foreign currency. The Company has elected to hedge a portion of its net investment in foreign subsidiaries with its foreign-denominated debt. Exchange differences accumulated will be reclassified to earnings in the event of a disposal of a foreign operation.

The purchase commitment hedge reserve represents the cumulative exchange differences on translation of cash held in foreign currency which the Company has elected to designate as a hedge of future U.S. dollar commitments for the Equinox Class vessels. Exchange differences accumulated in the purchase commitment reserve are reclassified to property, plant, and equipment when the payments to the shipyard are made or to earnings when a hedge is deemed to be ineffective.

Exchange differences relating to the translation of the results and net assets of the Company's foreign operations from their functional currencies to the Company's presentation currency (Canadian dollars) are recognized directly in other comprehensive earnings and accumulated in the foreign exchange translation reserve. Exchange differences accumulated in the reserve are reclassified to earnings on the disposal of the foreign operation or on a pro-rata basis when cash held in the foreign subsidiary is repatriated to Canada as a return of the net investment.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# 21. COMMITMENTS

The table below reflects the commitments the Company has at June 30, 2018.

Construction of five Equinox Class vessels	\$ 80,798
Employee future benefit payments	594
	\$ 81,392
Annual expected payments are as follows:	
Due in 2018	\$ _
Due in 2019	80,935
Due in 2020	137
Due in 2021	137
Due in 2022	137
Due beyond 2022	47
	81,392

The expected payment dates for the five Equinox Class vessels have been based on management's estimate of the current stage of completion of the respective vessels.

# 22. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

# **Financial Instruments**

The Company's financial instruments that are included in the consolidated balance sheets comprise cash, accounts receivable, derivative assets, accounts payable and accrued charges, derivative liabilities, dividends payable and long-term debt.

Financial instruments that are measured at fair value are classified into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 and that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

There were no transfers into or out of Level 1, 2 or 3 during the periods.

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# Fair Value

The carrying value and fair value of financial assets and financial liabilities are as follows:

	June 30	December 31	
	2018		2017
			(Note 5)
Financial assets carrying and fair value:			
Cash	\$ 9,965	\$	68,860
Accounts receivable	\$ 53,625	\$	64,184
Derivative asset	\$ 1,025	\$	83
Other assets	\$ 14,249	\$	14,256
Financial liabilities carrying and fair value:			
Accounts payable and accrued charges	\$ 73,964	\$	69,622
Dividends payable	\$ 744	\$	565
Derivative liabilities	\$ 1,768	\$	5,118
Compensation payable to Pool members	\$ 2,044	\$	5,090
Carrying value of long-term debt	\$ 316,522	\$	297,333
Fair value of long-term debt	\$ 323,728	\$	307,734

# **Risk Management and Financial Instruments**

The Company is exposed to various risks arising from financial instruments. The following analysis provides a measurement of those risks.

# Liquidity risk

The contractual maturities of non-derivative financial liabilities at June 30, 2018 are as follows:

	2018	2019	2020		022 and Beyond	Total
Long-term debt including equity component	\$ 57,468 \$	130 \$	136 \$	173,903 \$	87,847 \$	319,484
Capital asset commitments	_	80,798	_	_	_	80,798
Dividends payable	3,850		_		_	3,850
Interest payments on long-term debt	9,483	13,787	13,781	9,596	7,471	54,119
Employee future benefit payments	 	137	137	137	184	594
	\$ 70,801 \$	94,852 \$	14,054 \$	183,636 \$	95,502 \$	458,845

#### **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

# Foreign currency exchange risk

At June 30, 2018 and December 31, 2017, approximately 36% and 24% respectively of the Company's total assets were denominated in U.S. dollars, including U.S. cash of \$12,302 and \$29,516 at June 30, 2018 and December 31, 2017, respectively.

The Company has significant commitments due for payment in U.S. dollars and Euros. The Company utilizes foreign exchange forward contracts and U.S. cash as a hedge on purchase commitments to manage its foreign exchange risk associated with payments required under shipbuilding contracts with foreign shipbuilders for vessels that will join our Canadian flag domestic dry-bulk fleet. For payments due in U.S. dollars for foreign vessels, the Company mitigates the risk principally through U.S. dollar cash inflows and foreign-denominated debt.

As of June 30, 2018 the Company had Euro denominated foreign exchange forward contracts outstanding with a notional principal of €18,509 and a fair value loss of \$1,768 (December 31, 2017 - \$7,377), and U.S. dollar denominated foreign exchange forward contracts outstanding with a notional principal of \$17,000 (December 31, 2017 - \$24,840) and fair value gain of \$1,026 (December 31, 2017 - loss of \$663). The contract maturities are as follows: 2018 - €18,509, U.S. - \$3,000, 2019 - U.S. - \$14,000.

# 23. SEGMENT DISCLOSURES

The Company operates through six segments; Domestic Dry-Bulk, Product Tankers, Ocean Self-Unloaders, Global Short Sea Shipping, Investment Properties and Corporate. The segment operating results include fully consolidated subsidiaries and interests in jointly controlled entities. Segment disclosures are based on how the Chief Executive Officer views operating results and how decisions are made about resources to be allocated to operating segments.

The following presents the Company's results from continuing operations by reportable segment.

		Months June 30		onths June 30
Revenues	2018	2017	2018	2017
Domestic Dry-Bulk	\$ 89,944	\$ 80,979	\$ 108,145	\$ 99,380
Product Tankers	23,513	22,649	42,848	34,330
Ocean Self-Unloaders	23,097	17,515	42,001	36,172
	136,554	121,143	192,994	169,882
Investment Properties	2,501	2,775	5,804	5,863
Corporate	387	229	1,132	494
	\$ 139,442	\$ 124,147	\$ 199,930	\$ 176,239

# **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

	Three Months Ended June 30			Six Months Ended June 30				
Operating Expenses	2018		2017		17 <b>2018</b>		2017	
Domestic Dry-Bulk	\$	60,109	\$	56,147	\$	92,692	\$	87,236
Product Tankers		18,175		18,707		33,383		30,699
Ocean Self-Unloaders		15,701		10,856		27,876		22,606
		93,985		85,710		153,951	1	40,541
Investment Properties		1,712		1,489		3,674		3,630
Corporate		118		628		245		863
	\$	95,815	\$	87,827	\$	157,870	\$1	45,034

	Three Months Ended June 30			Six Months Ended June 30			
Net Earnings from Continuing Operations	2018	2017	7 <b>2018</b>		2017		
Operating earnings (loss) net of income tax							
Domestic Dry-Bulk	\$ 15,126	\$ 12,761	\$	(939)	\$	(2,247)	
Unrealized (loss) gain on foreign currency exchange contracts	(2,454)	3,397		1,523	\$	2,394	
	12,672	16,158		584		147	
Product Tankers	1,794	667		2,475		(1,764)	
Ocean Self-Unloaders	2,802	1,824		4,268		3,547	
Global Short Sea Shipping	2,085	390		3,966		1,056	
	19,353	19,039		11,293		2,986	
Investment properties	91	(1,790)	)	492		(1,094)	
Corporate	(2,348)	(3,374)	)	(4,200)		(5,762)	
Segment operating earnings (loss)	17,096	13,875		7,585		(3,870)	
Not specifically identifiable to segments:							
Interest expense	(2,464)	(741)	)	(3,700)		(1,599)	
Interest income	197	201		404		405	
Foreign currency (loss) gain	(1,561)	1,864		1,164		914	
Income tax recovery (expense)	1,177	183		(150)		102	
	\$ 14,445	\$ 15,382	\$	5,303	\$	(4,048)	

# **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

	June 30	December 31
Assets	2018	2017
		(Note 5)
Domestic Dry-Bulk	\$ 593,061	\$ 561,988
Product Tankers	94,072	104,695
Ocean Self-Unloaders	194,366	190,421
Global Short Sea Shipping	152,987	98,425
Assets of discontinued operations held for sale	—	973
Total assets allocated to segments	1,034,486	956,502
Not specifically identifiable to segments	94,500	143,788
	\$ 1,128,986	\$ 1,100,290

	June 30	December 31
Additions to Property, Plant, Equipment, and Intangibles	2018	2017
		(Note 5)
Domestic Dry-Bulk	\$ 36,963	\$ 69,700
Product Tankers	1,246	244
Ocean Self-Unloaders	4,253	2,507
Corporate	158	90
Total per property, plant, and equipment note (Note 12)	42,620	72,541
Capitalized interest (Note 8)	(4,568	) (6,322)
Amounts included in working capital	(6,097	) 19,265
Total per cash flow statement	\$ 31,955	\$ 85,484

	Three Months Ended June 30			Six Months Ended June 30				
Depreciation of Property, Plant, Equipment, and Intangibles	2018		2017		7 2018		2017	
Domestic Dry-Bulk	\$	6,114	\$	4,422	\$	10,785	\$	9,407
Product Tankers		2,221		2,204		4,684		4,377
Ocean Self-Unloaders		4,735		4,480		9,260		8,582
		13,070		11,106		24,729		22,366
Investment Properties		676		3,721		1,472		3,721
Corporate		223		118		483		202
	\$	13,969	\$	14,945	\$	26,684	\$	26,289

# **Notes to the Interim Condensed Consolidated Financial Statements** For the Six Months ended June 30, 2018 and 2017 (Unaudited, in thousands of dollars, except per share data)

	June 30	December 31
Liabilities	2018	2017
		(Note 5)
Domestic Dry-Bulk	\$ 47,737	\$ 55,105
Product Tankers	6,551	22,887
Ocean Self-Unloaders	11,762	12,060
Liabilities of discontinued operations held for sale		1,488
Total liabilities allocated to segments	66,050	91,540
Not specifically identifiable to segments		
Current liabilities	12,552	6,607
Other	381,184	339,077
Total Liabilities	\$ 459,786	\$ 437,224



2018

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