



**ANNUAL GENERAL AND SPECIAL
MEETING OF SHAREHOLDERS
MAY 4, 2018**



THE YEAR IN REVIEW

KEN BLOCH SOERENSEN, CEO

Forward Looking Statements



Certain statements in this document about our current and future plans, expectations and intentions, results, levels of activity, performance, goals or achievements or any other future events or developments constitute forward-looking statements. Forward-looking statements are based on estimates and assumptions made by us in light of our experience and perception of historical trends, current conditions and expected future developments, as well as other factors that we believe are appropriate and reasonable in the circumstances, but there can be no assurance that such estimates and assumptions will prove to be correct.

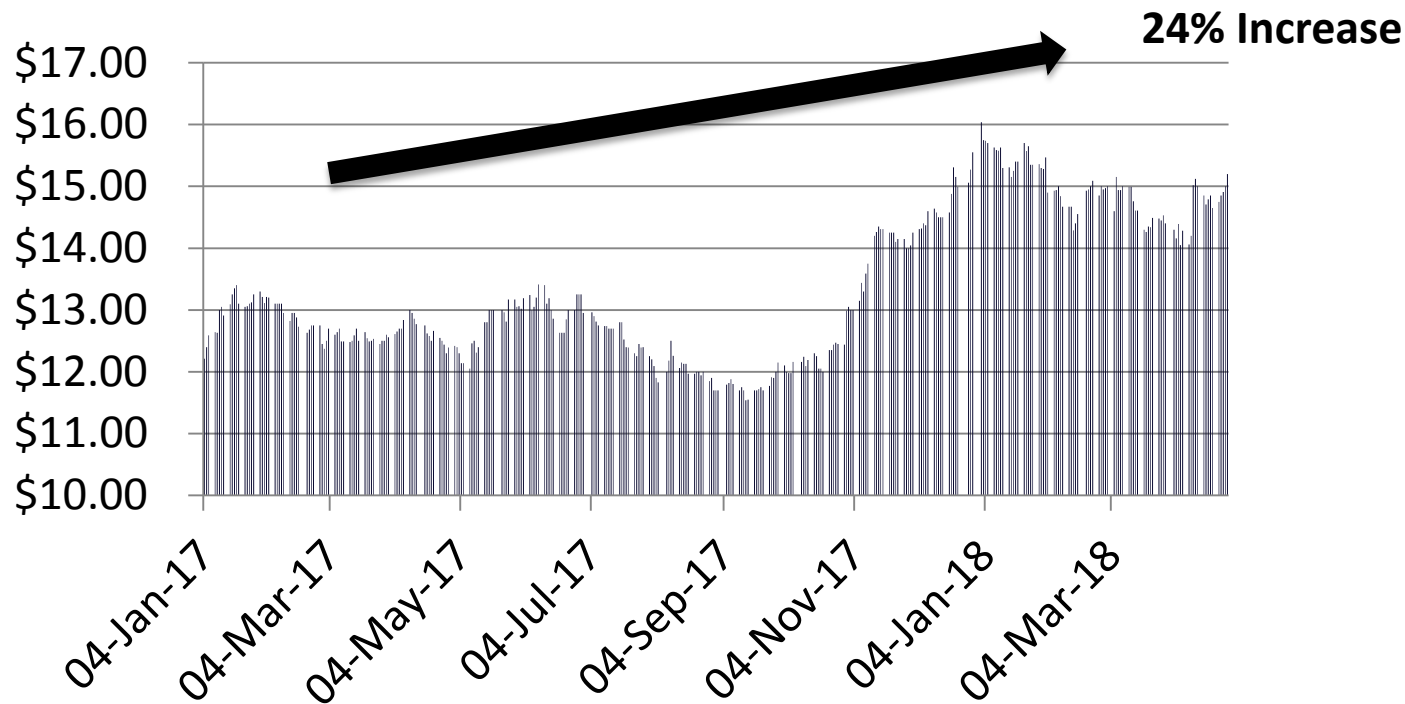
Many factors could cause our actual results, level of activity, performance or achievements or future events or developments to differ materially from those expressed or implied by the forward-looking statements.

The purpose of the forward-looking statements is to provide the reader with a description of management's expectations regarding the Company's financial performance and may not be appropriate for other purposes; readers should not place undue reliance on forward-looking statements made herein, recognizing that all such forward looking information is based on assumptions about the future that may not ultimately be born out and are subject to many risks and uncertainties, including those listed above. Furthermore, unless otherwise stated, the forward-looking statements contained in this document are made as of the date of hereof (unless stated to be as of an earlier date), and we have no intention and undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. The forward-looking statements contained in this document are expressly qualified by this cautionary statement. Management approved the forward looking financial information as of May 4, 2018.

Certain figures included herein are non-GAAP measures. Please see our MD&A for further discussion of Non-GAAP disclosures.

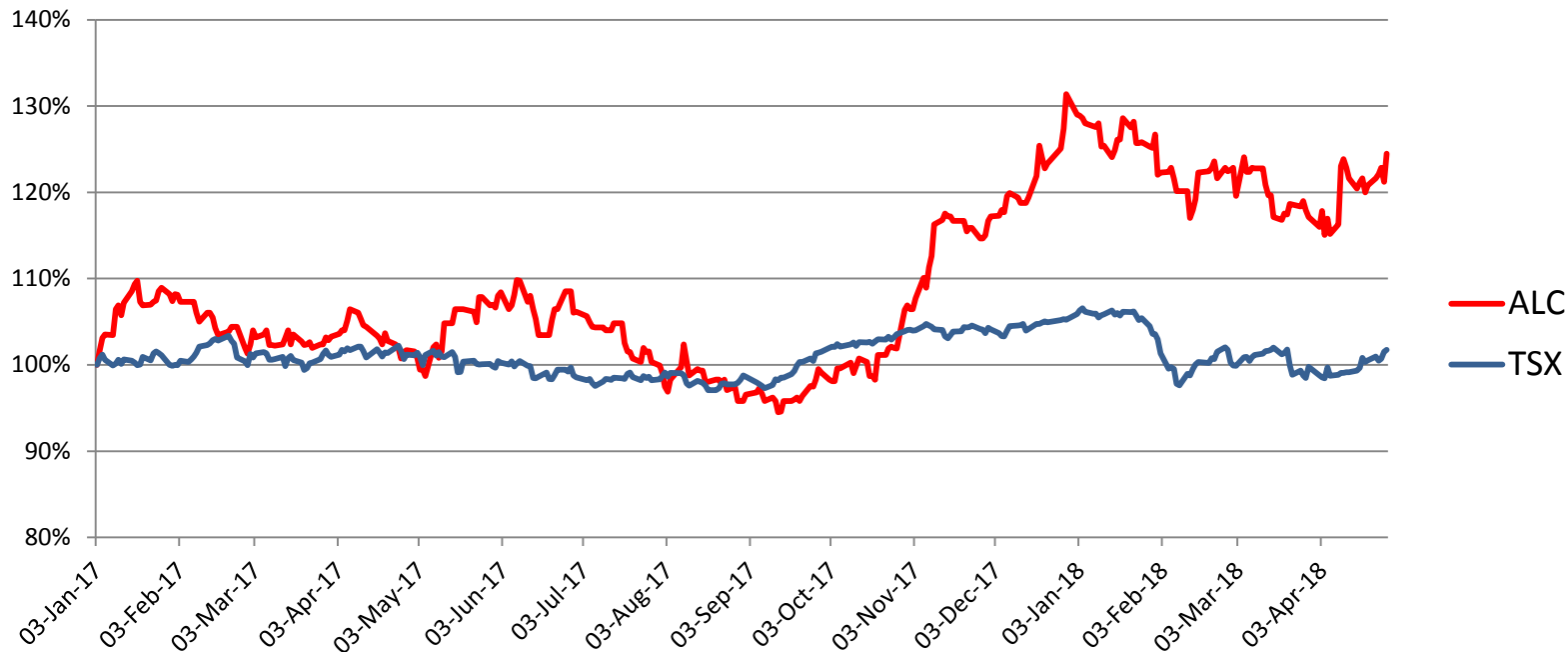
ALL AMOUNTS IN C\$ MILLIONS EXCEPT PER SHARE AMOUNTS, UNLESS NOTED

Strong Focus on Shareholder Value



Short Sea Shipping is OUR BUSINESS

Outperformed TSX



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Analyst Coverage – More Expected

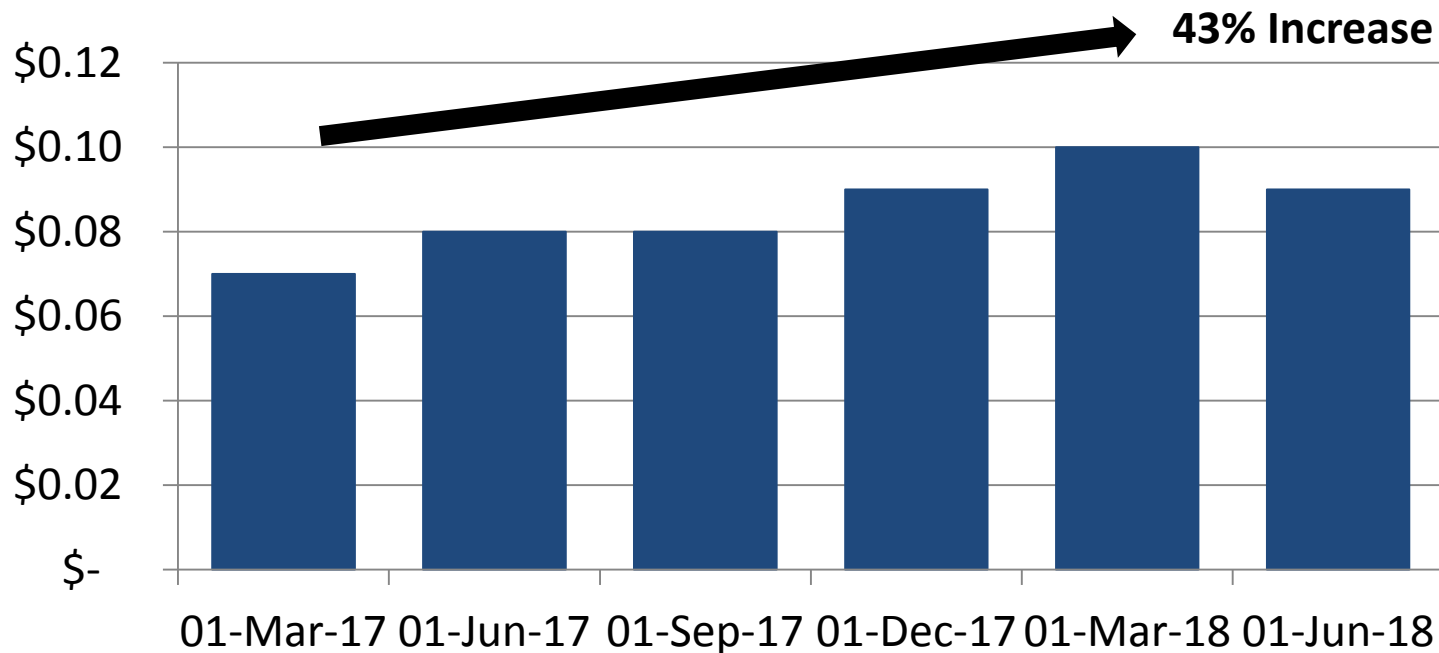


David Tyerman, Cormark Securities Inc

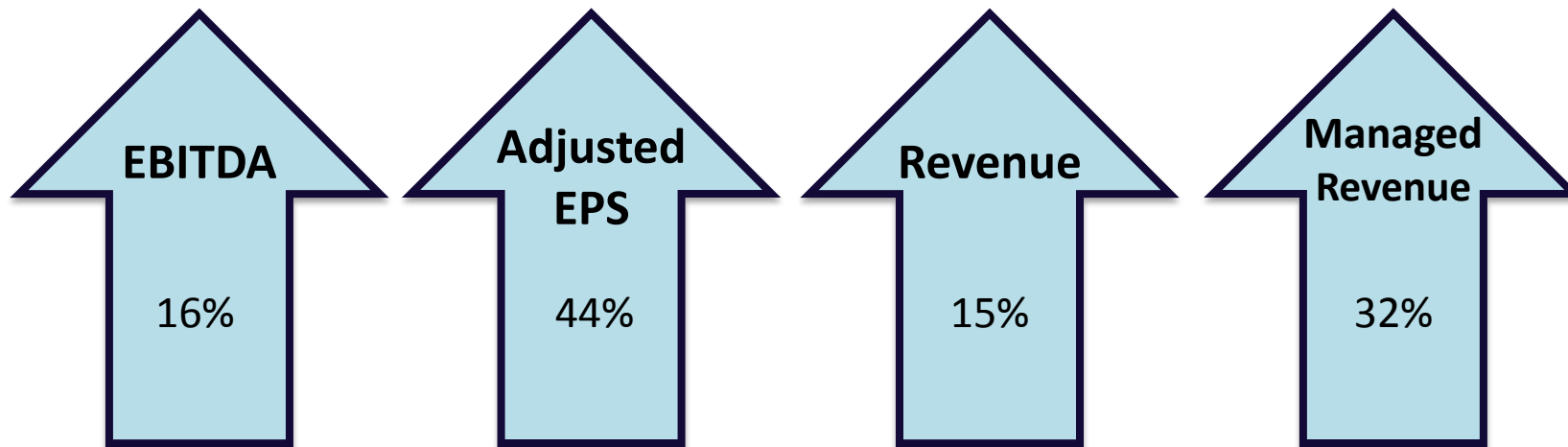


Anoop Prihar, GMP Securities L.P.

Additional Tools - Dividends



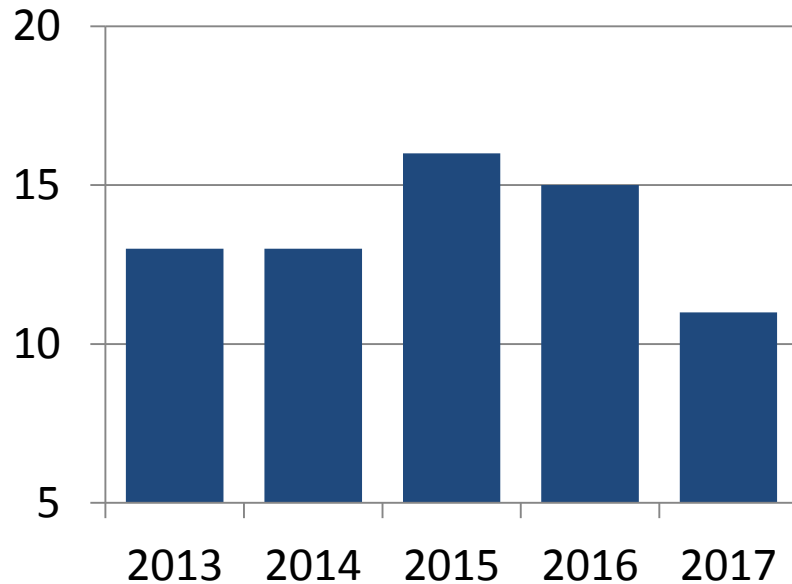
2017 Business Highlights



Crew Achieved Safest Year on Record



Lost Time Injuries



Safety First – First In Safety



Stop & Think



Before and During a Task

- What could go wrong?
- How bad could it be?
- Has anything changed?
- Am I physically and mentally ready?
- Do I clearly understand my task?
- Do I have the right tools and equipment?
- Make it Safe
- Use right tools
- Use right procedures
- Reduce risk

Stop if it can't be done safely!



& Think



Site Safety Assessment

Questions to ask before and while doing a task

Identify

- ✓ Do I clearly understand my task?
- ✓ Am I physically and mentally prepared to do the task?
- ✓ What could go wrong?
- ✓ Is there a risk to others or myself?
- ✓ What can change that would create a new risk?
- ✓ Could other crew, workers or conditions pose as risks to me?
- ✓ Do I have the right tools and equipment to do the task?

Assess

- ✓ How bad could this be?
- ✓ How likely is this to happen?

Control

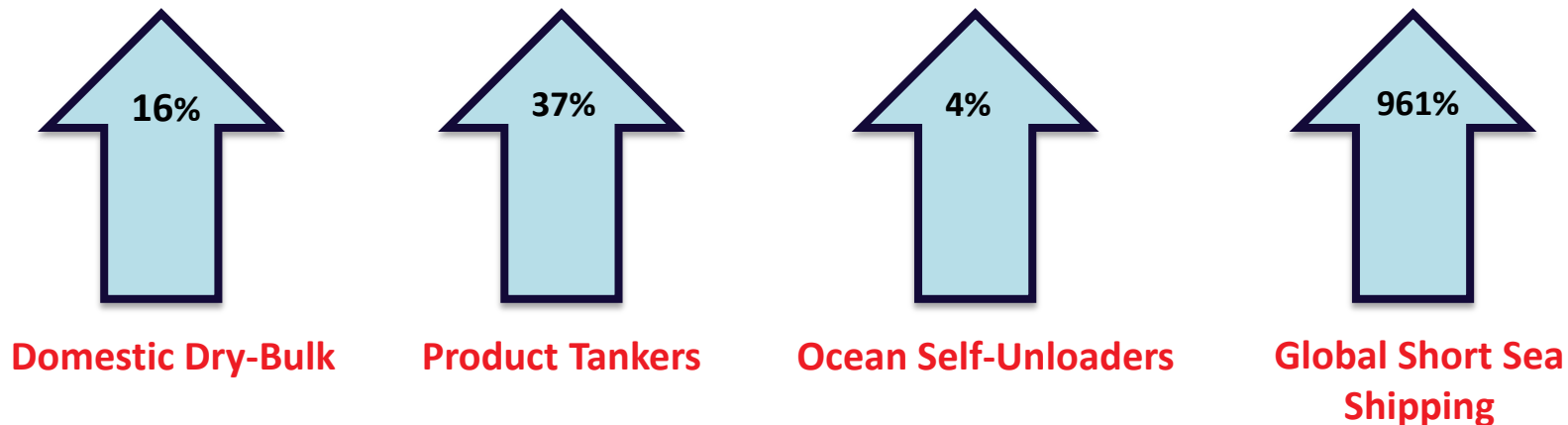
- ✓ Who should I contact for help?
- ✓ Are safe work agreements and written procedures required?
- ✓ What must I do to control the risk?
- ✓ Will the control affect another part of the task being done?
- ✓ Do I need to tell anyone else?
- ✓ Are emergency response plans required?

**"IF IN DOUBT SHOUT"
CONTACT YOUR SUPERVISOR**

2017 Business Highlights Continued



Revenue



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A Year of Continued Prosperity



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So Far So Good...& Expected to Stay



- Domestic Dry-Bulk ahead of plan despite weather conditions.



- Tanker revenue remains strong and well ahead of plan.



- Ocean Self-Unloaders ahead of last year.

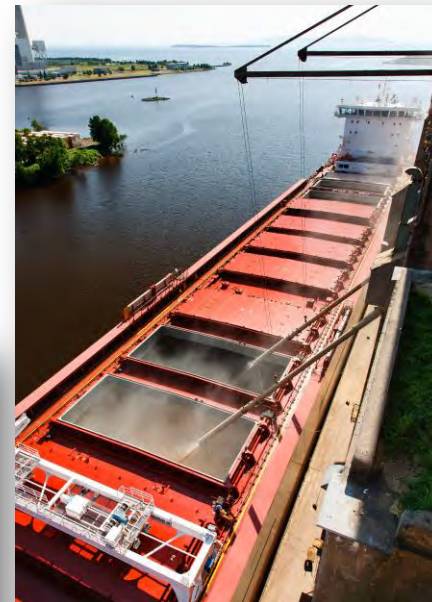
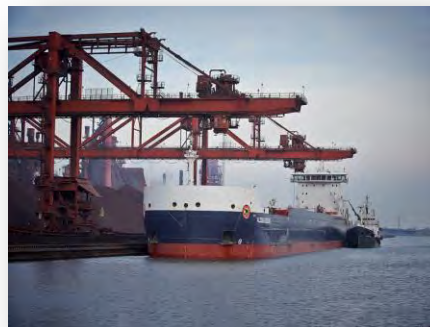


- Global Short Sea Shipping growth continues.

Domestic Dry-Bulk Outlook



- Fleet is fully booked
- Export ore remains strong and grain forecasts remain positive
 - Multi-year contracts signed
- Overall contract renewals are longer and at higher levels



NovaAlgoma Cement Carriers Outlook



- Global demand for cement expected to grow 5% per annum
- Global infrastructure spending to reach 3.2 trillion US\$ by 2030
- Demand expected to outstrip supply
- Asia will remain driver of growth
- North American growth expected to be higher than average



Cement Fleet Development



2016



2017



2018



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NovaAlgoma Short Sea Carriers Outlook

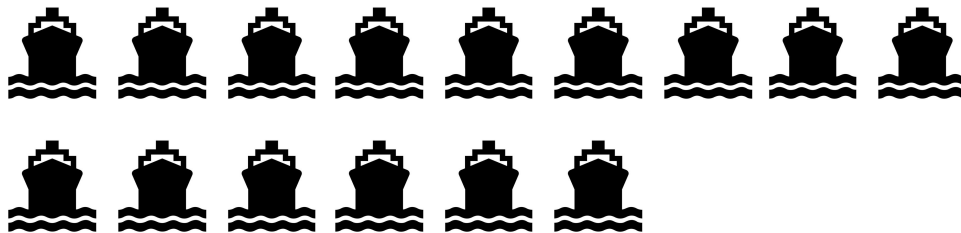


- The momentum from 2017 continues with rates up 19% year-over-year.
- Insignificant order book and aging fleet bodes well for improved supply/demand balance.
- Vessel values already appreciated from our entry 12 months ago.

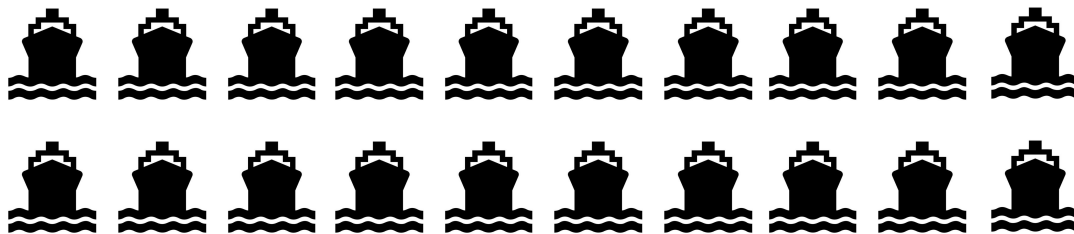
Mini-bulker Fleet Development



2017



2018



Overall Algoma Fleet Development



Fleet Strategy



- Continue our quest to be a cost leader
 - Domestic fleet renewal continues
 1. Regulatory compliance
 2. Manning levels
 3. Fuel efficiency
 4. Maintenance and repair cost
 5. Lower than planned capital costs
 - DDB daily operating costs down 22% since 2015
- World Class Organisation
 - Training
 - Continued focus on safety

Bright Future Ahead



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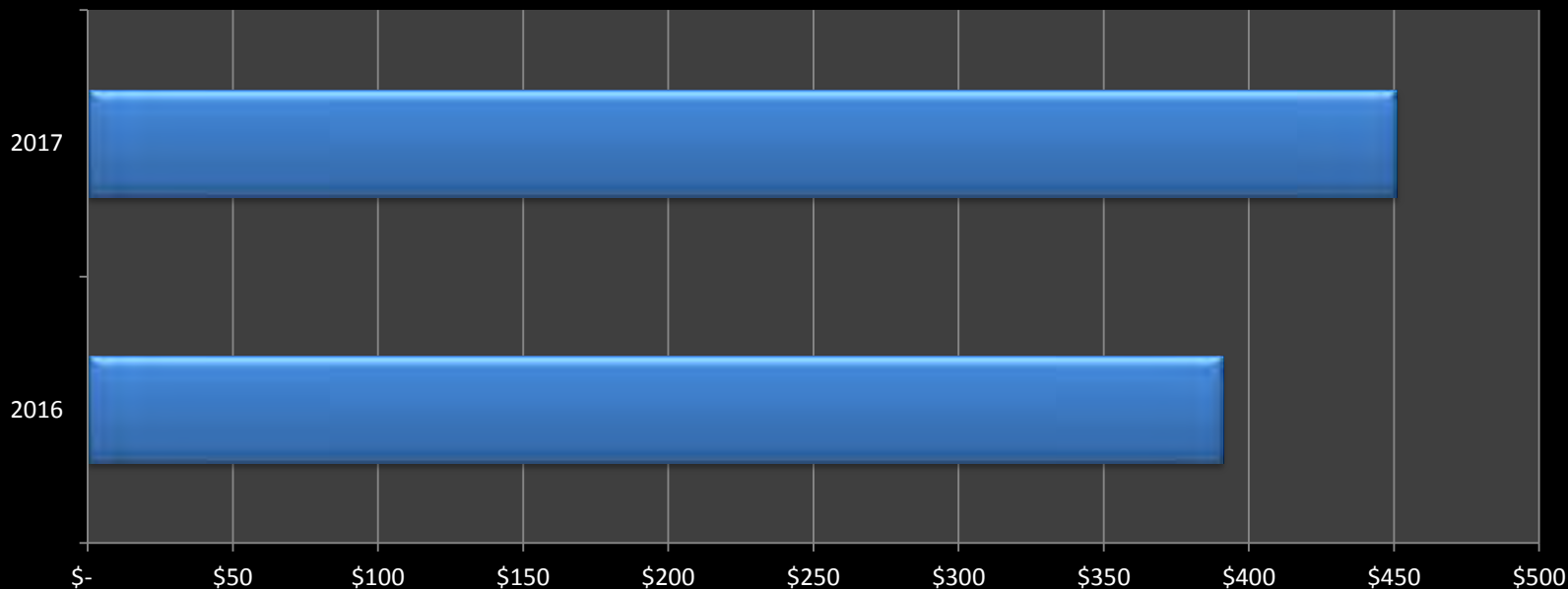
FINANCIAL REVIEW

PETER D. WINKLEY, CFO

Strong Fiscal 2017



Consolidated Revenues

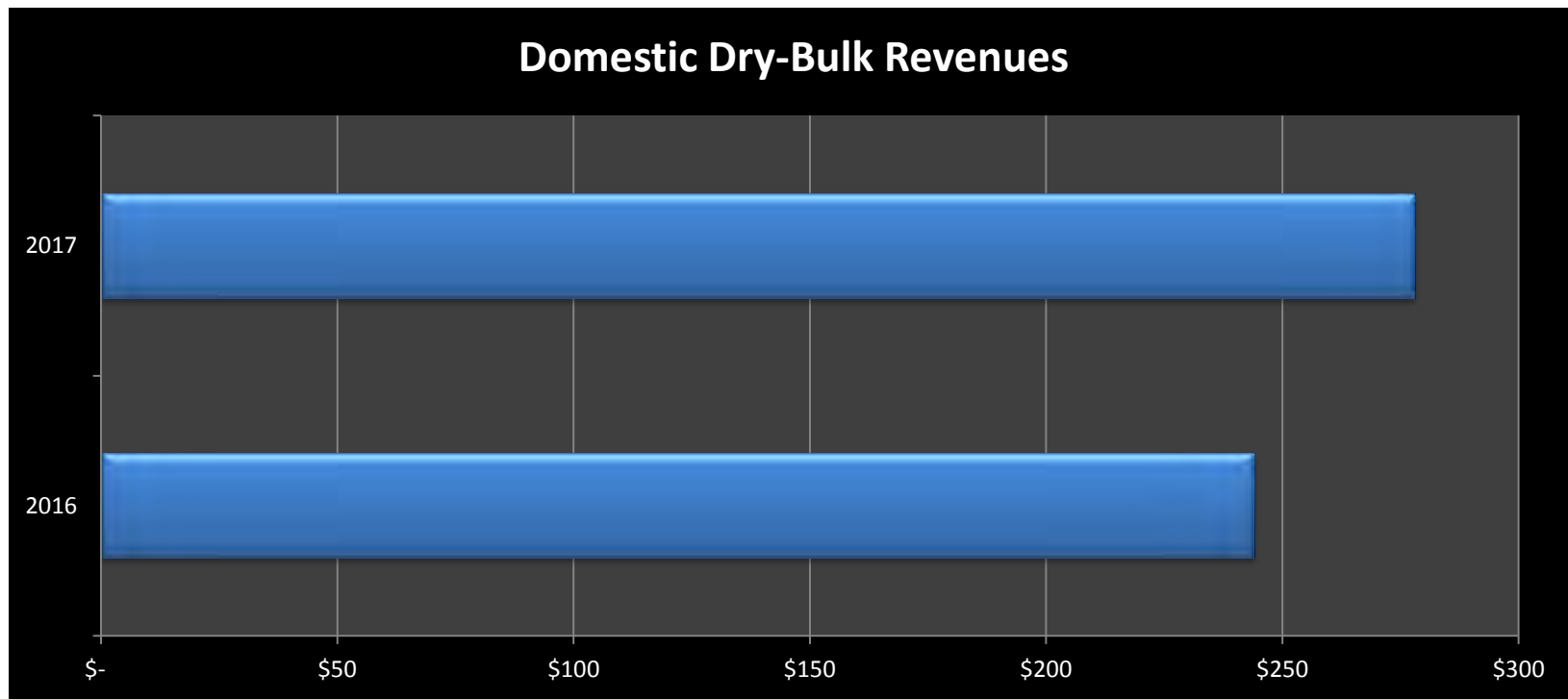


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Domestic Dry-Bulk Up 14%



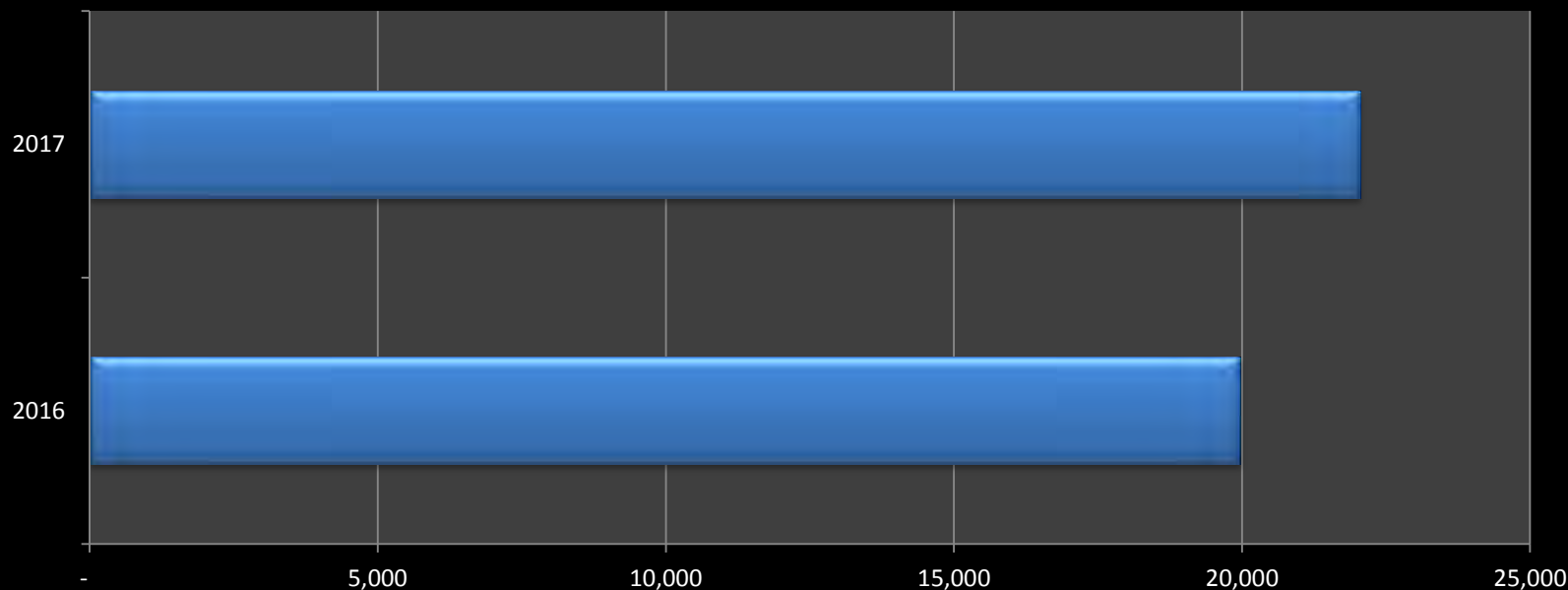
Domestic Dry-Bulk Revenues



Volumes up 10%



Domestic Dry-Bulk Volumes

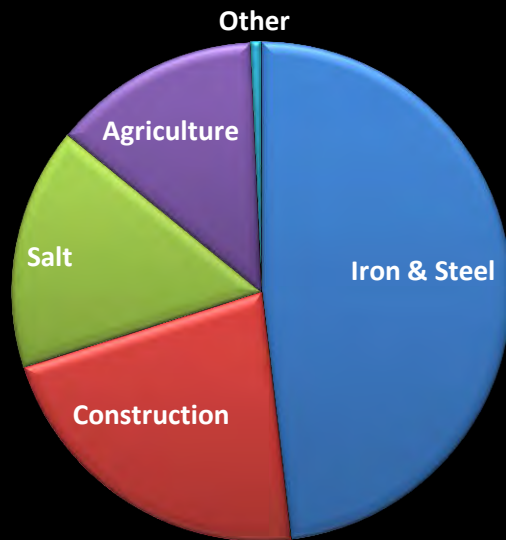


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Driven by Iron and Steel Customers



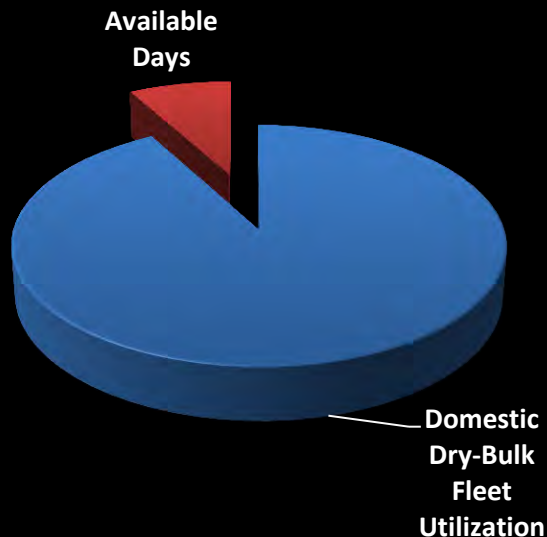
Domestic Dry-Bulk Trades in 2017



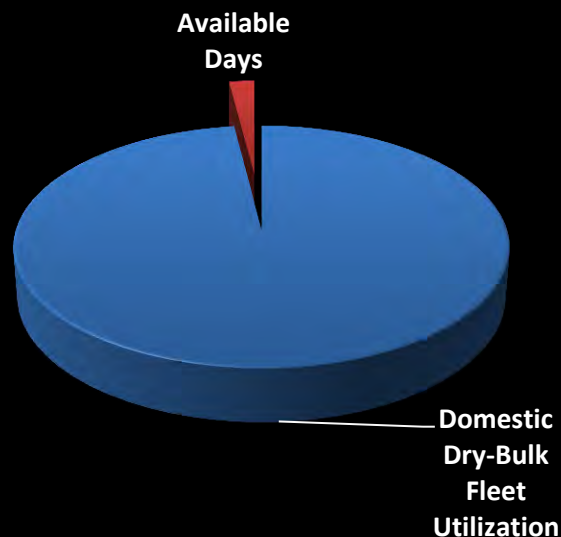
Fleet Utilization Rises to 98%



2016 Domestic Dry-Bulk Utilization



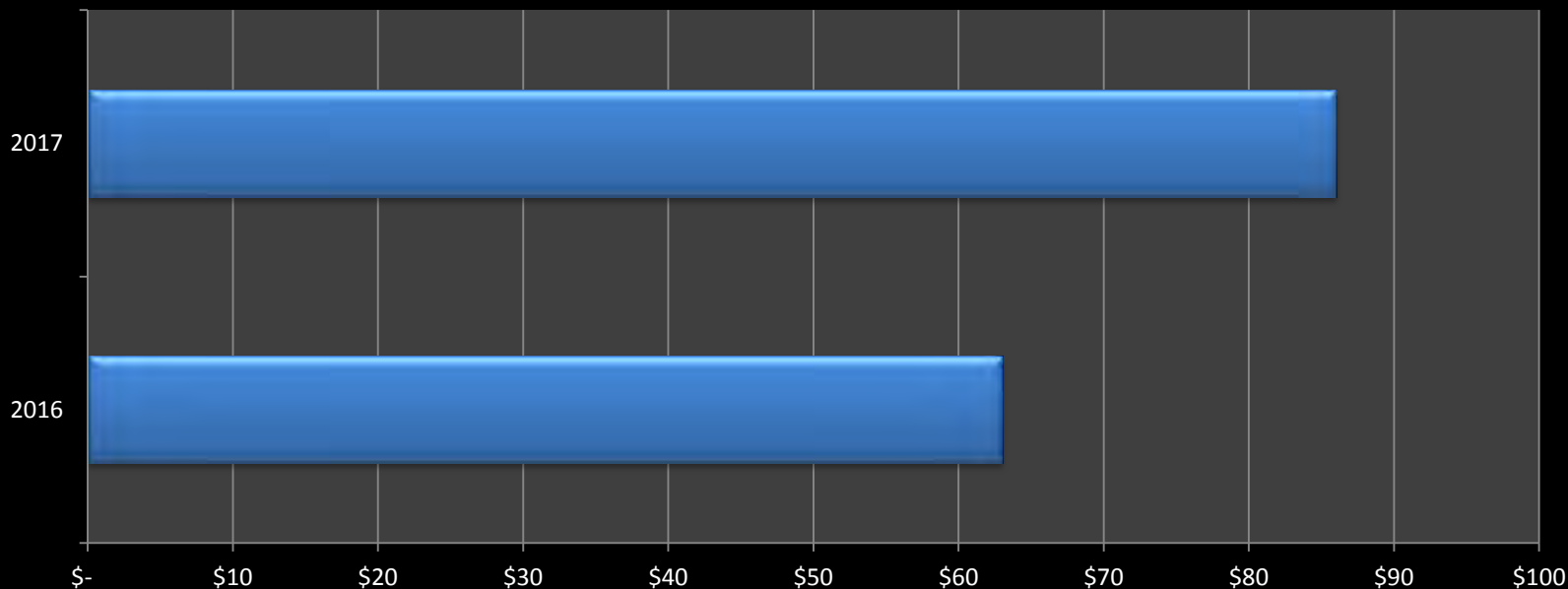
2017 Domestic Dry-Bulk Utilization



Strong Tanker Demand



Tankers Revenues

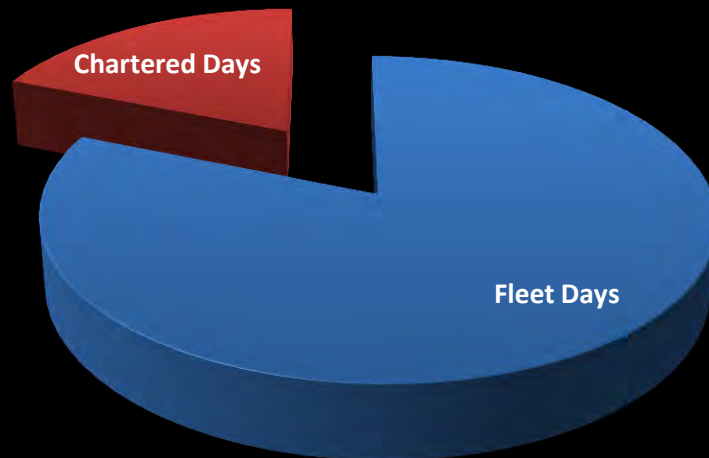


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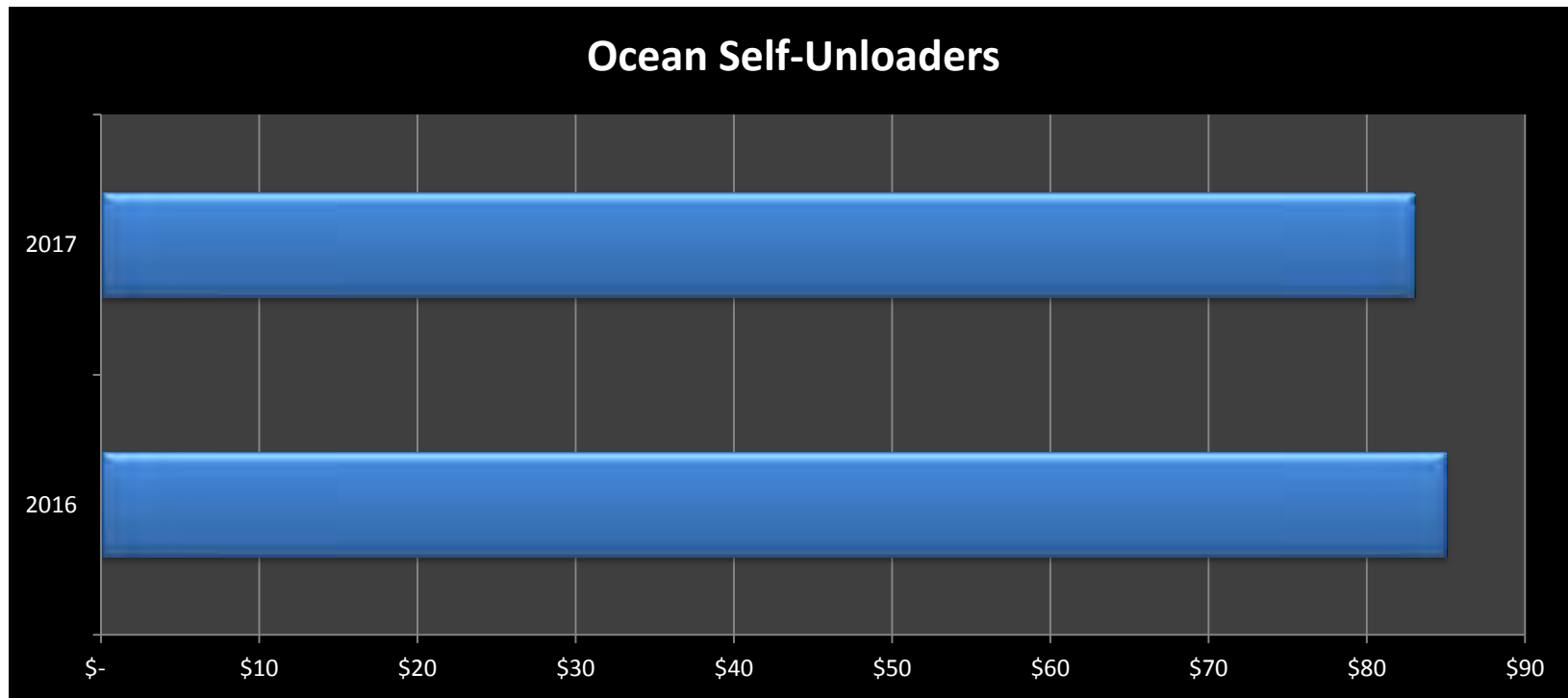
Charter Days Up



Tanker Days in 2017



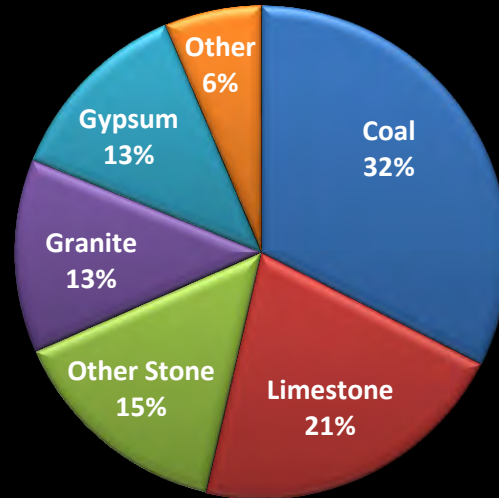
Ocean Self-Unloaders



Ocean Trades Improving



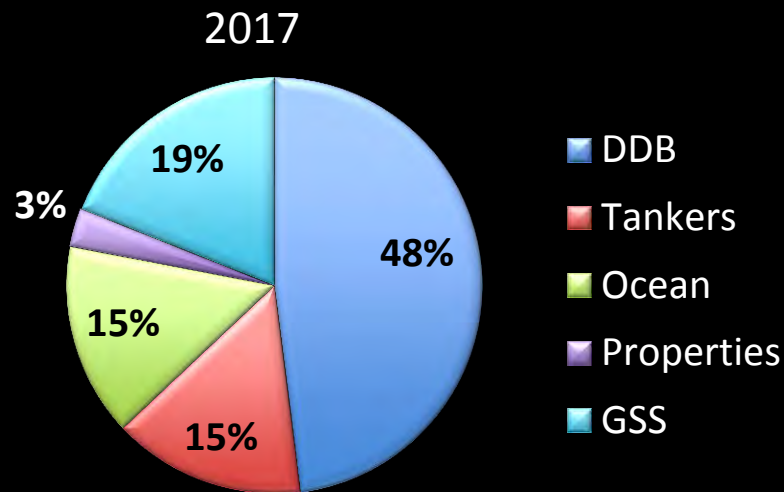
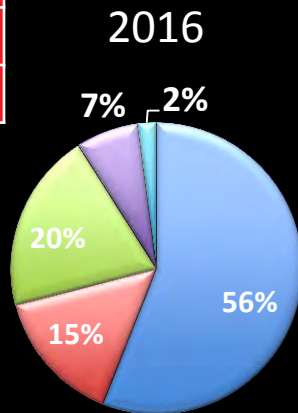
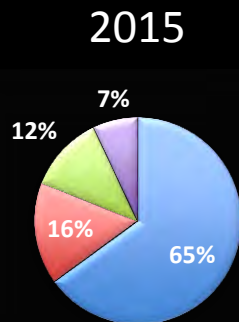
Ocean Trades in 2017



Increasingly Diversified Revenues

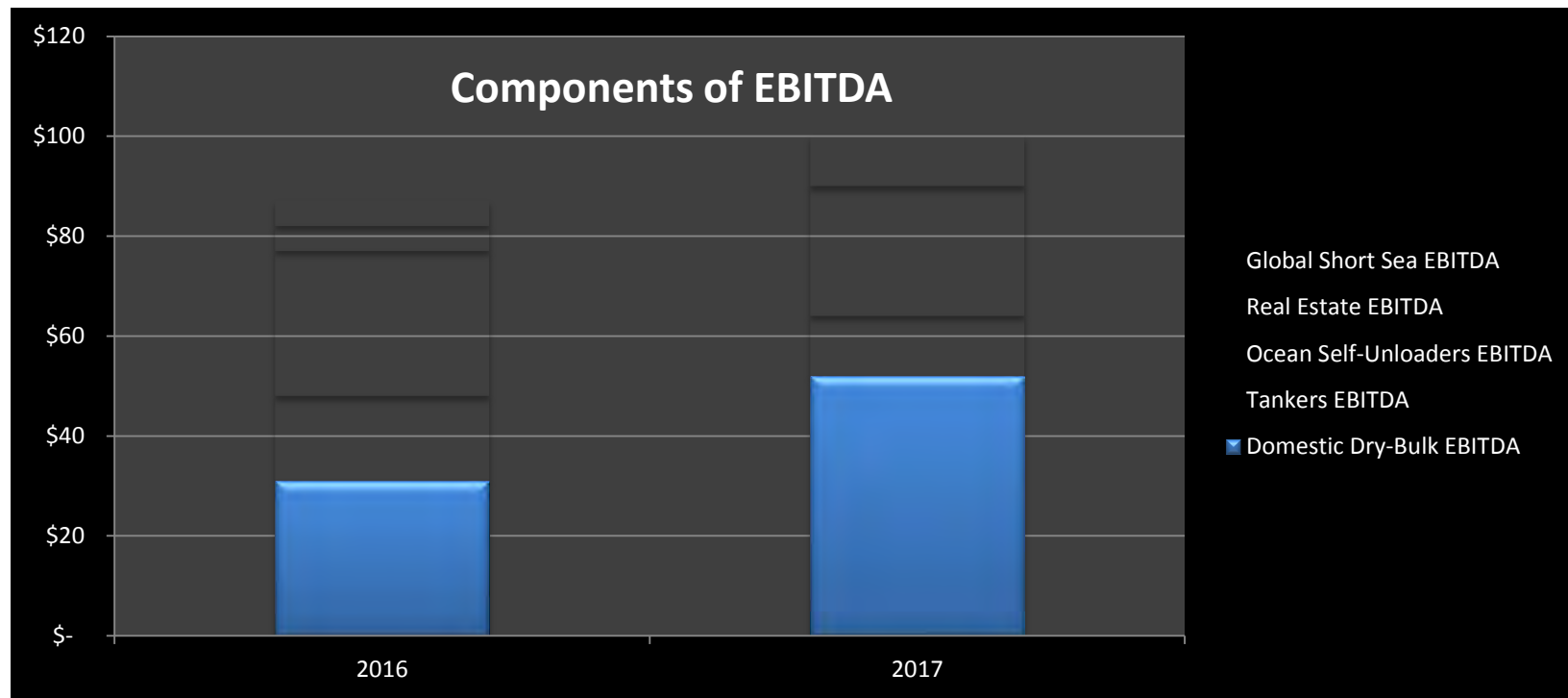


Managed Revenues:	
2015	\$465M
2016	\$434M
2017	\$575M



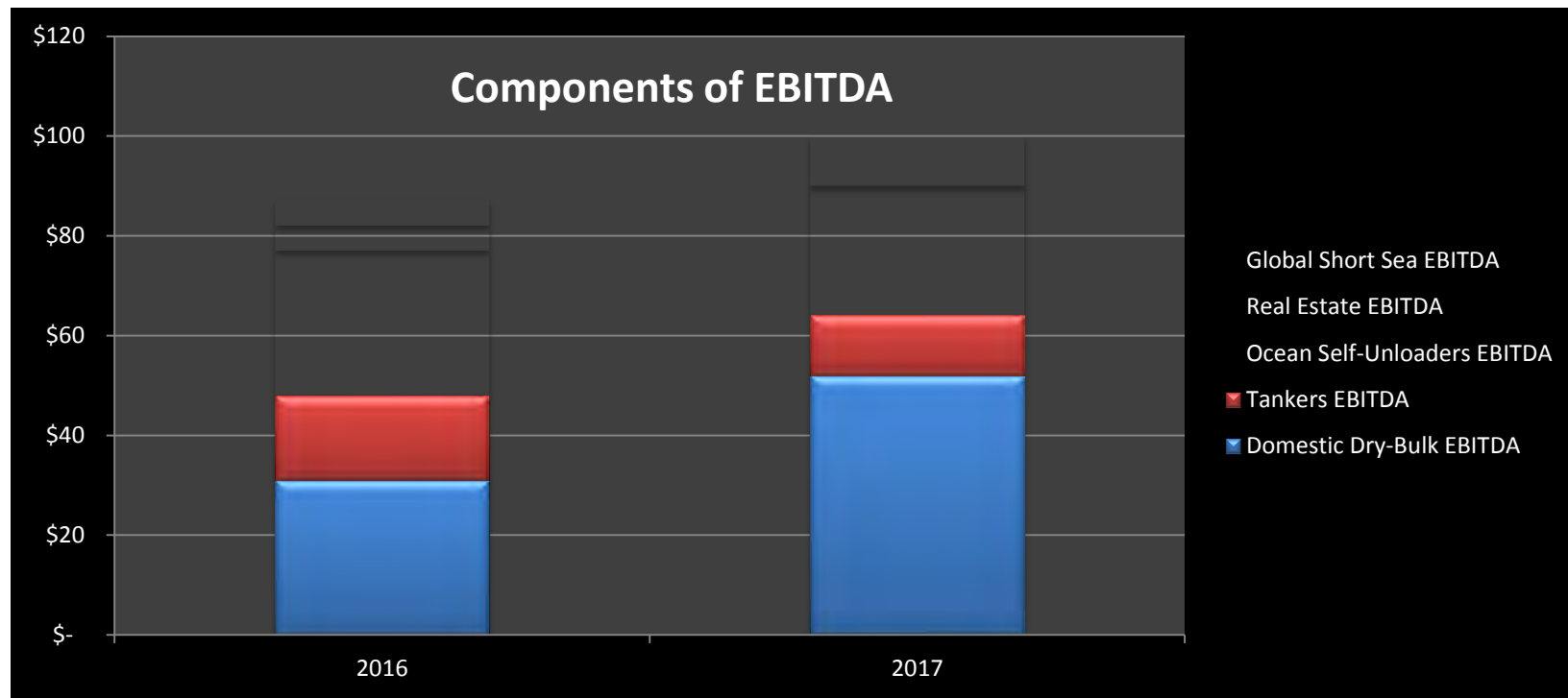
CAGR = 11%

EBITDA – Growing and Diversifying



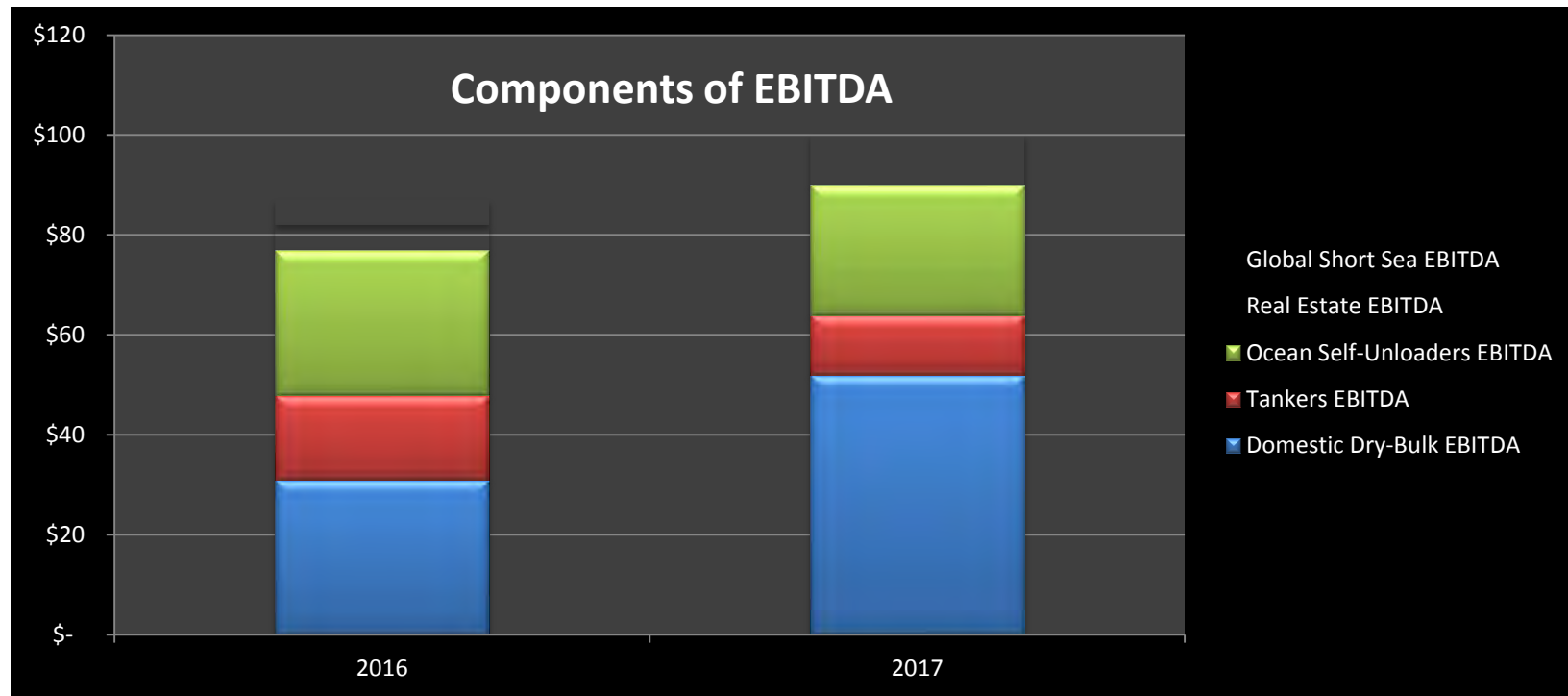
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EBITDA – Growing and Diversifying



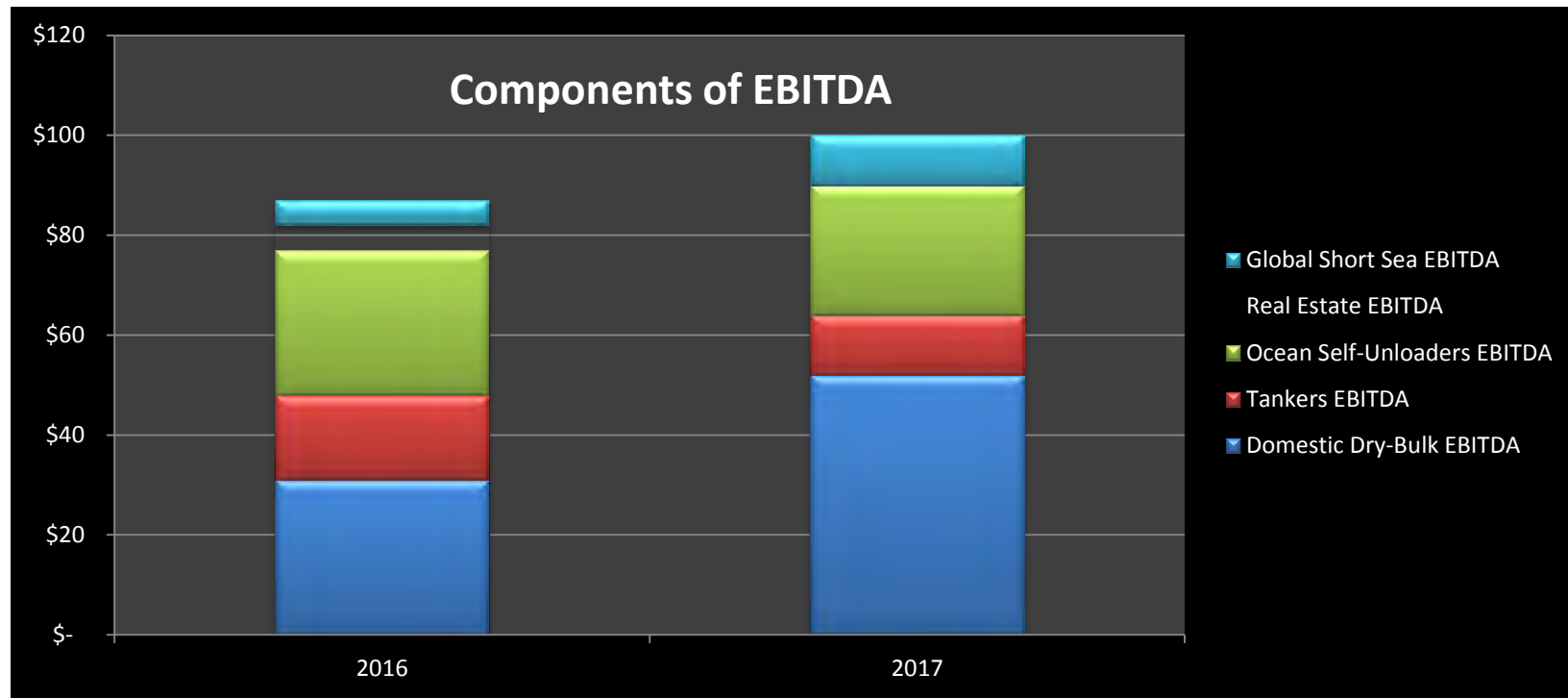
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EBITDA – Growing and Diversifying



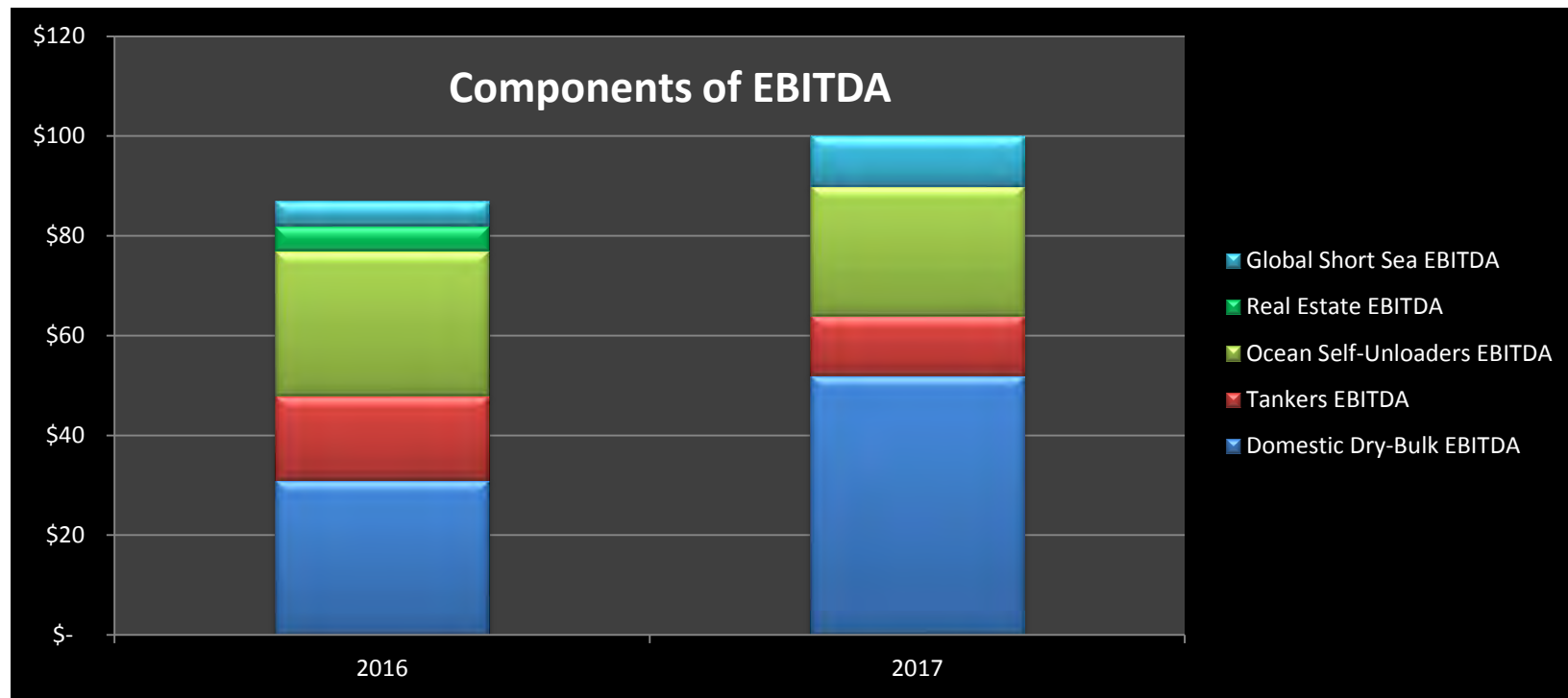
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EBITDA – Growing and Diversifying



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EBITDA – Growing and Diversifying



Profiting from Real Estate



- Properties Sold in 2017 - 9
- Proceeds in Year - \$54 million
- Gains in 2017 - \$24 million

Cumulative Proceeds > \$100 million

Station Mall Remains



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Shoreside Restructuring

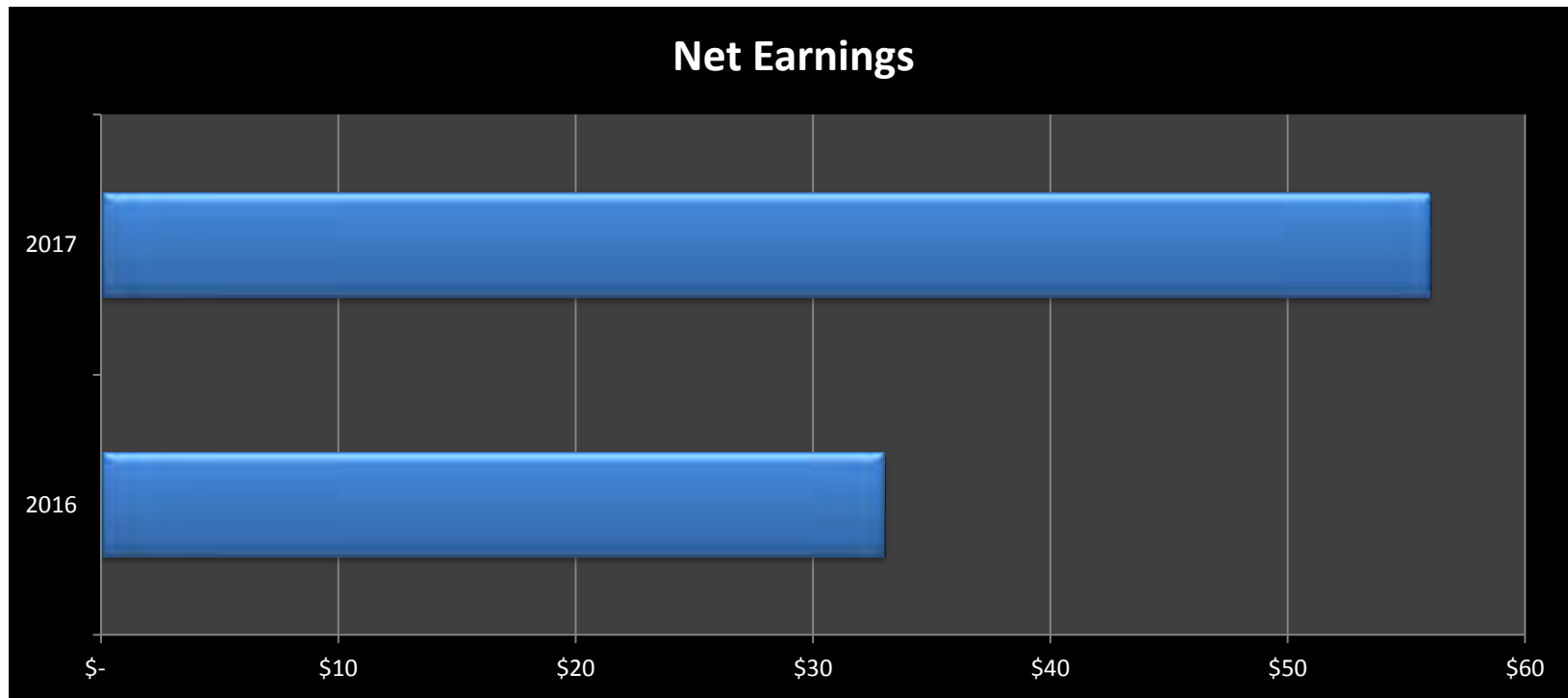


- **Shoreside Headcount -** **↓ 11**
- **Cost -** **\$2.5 million**
- **Annualized Savings -** **\$3 million**

2017 Earnings up 69%



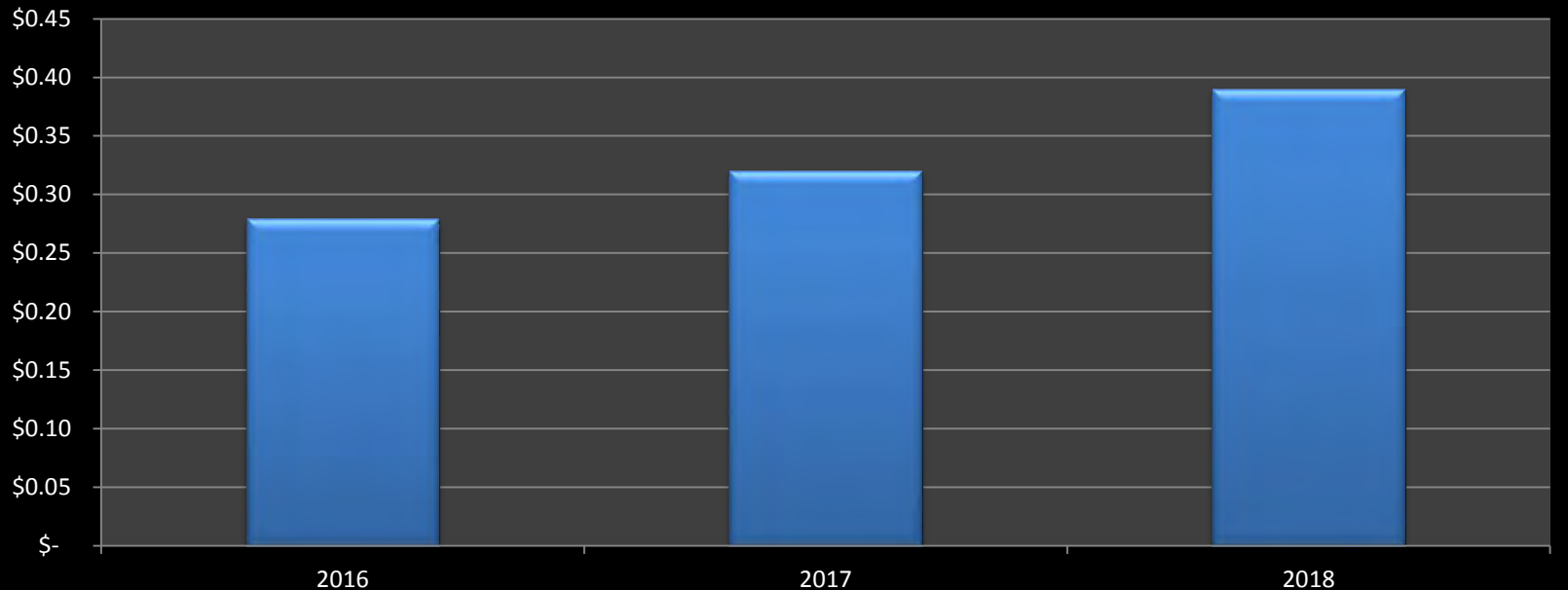
Net Earnings



Giving Back to Shareholders



Dividends



Winter Season 2018



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Algowood - Goderich January 24



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Uljanik Contracts Renegotiated



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2018 First Quarter



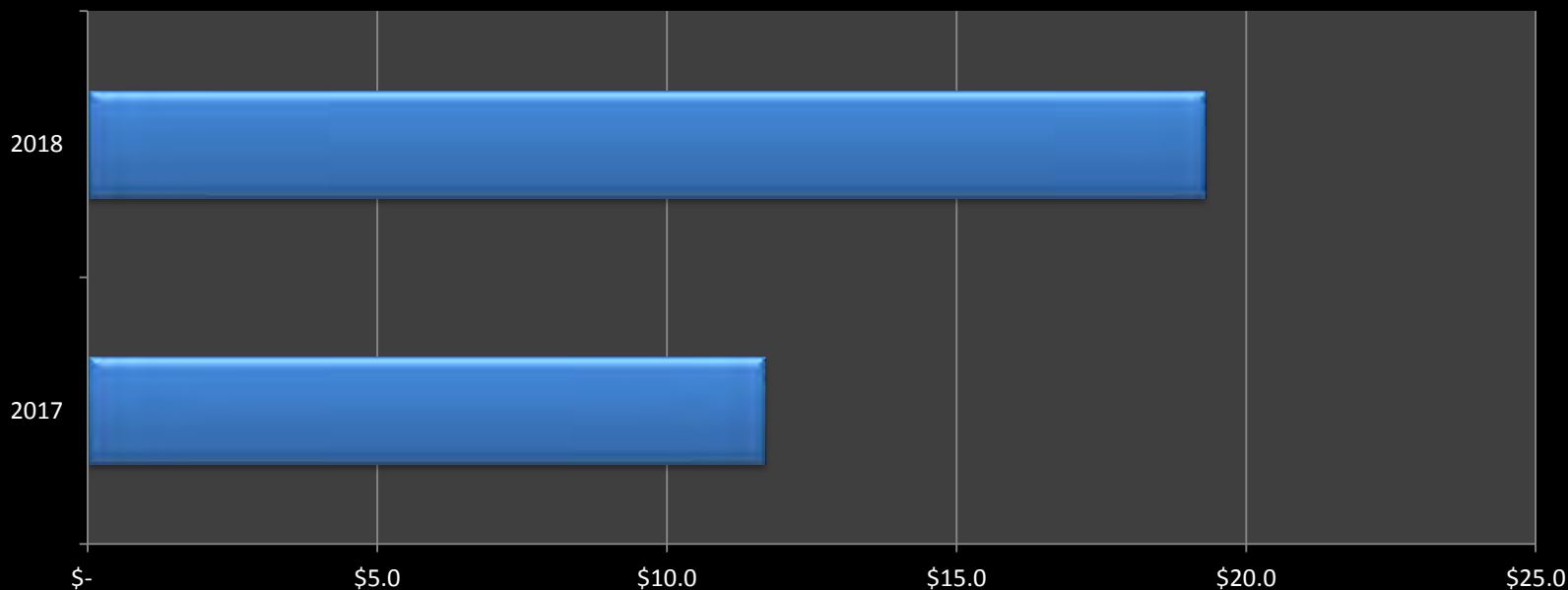
First Quarter Loss



Continued Strong Tanker Demand



Tankers Dry-Bulk Revenues

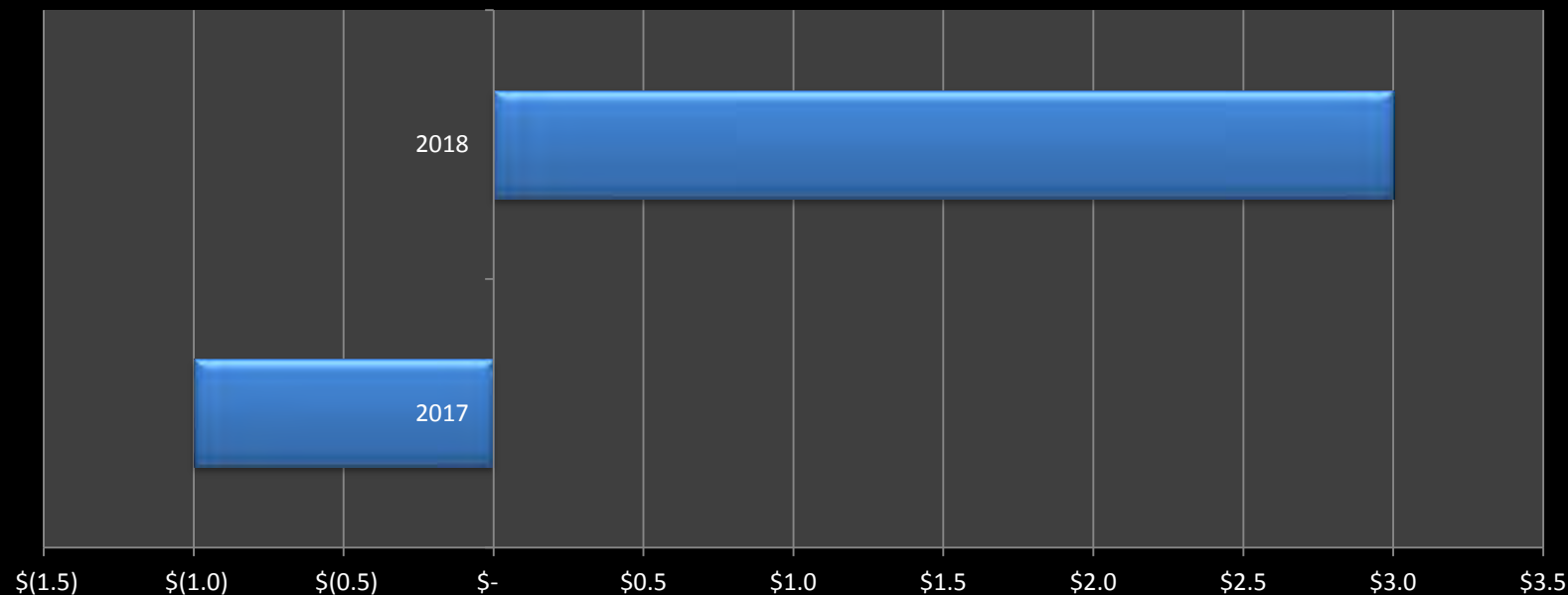


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Tanker Earnings Recover



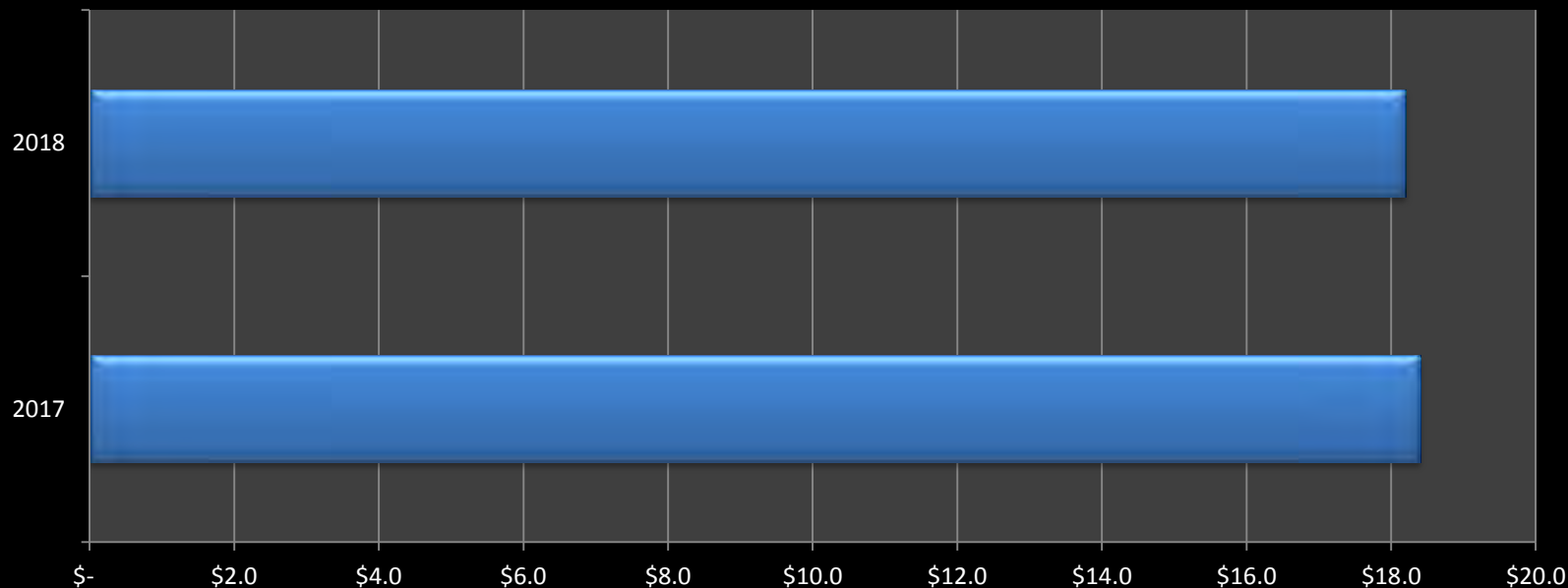
Tankers Dry-Bulk EBITDA



Dry-Bulk Steady



Domestic Dry-Bulk Revenues

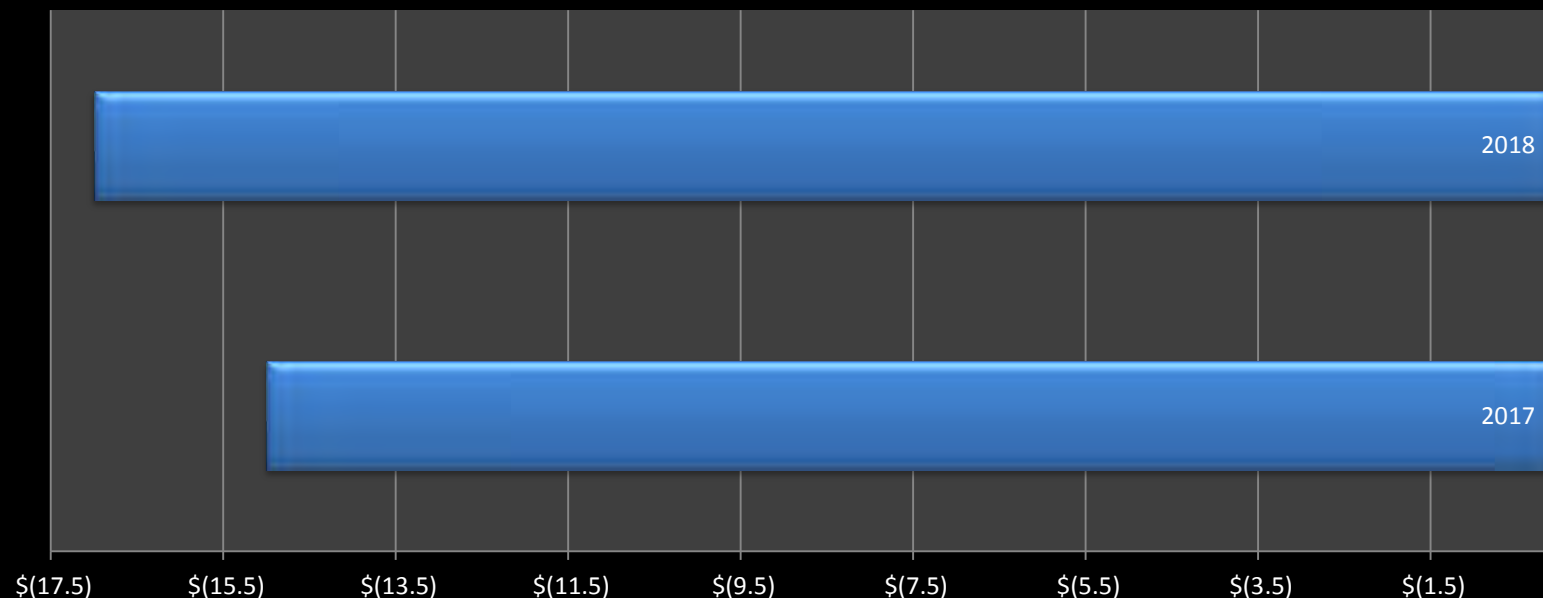


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Weather-Related Costs Affect Results



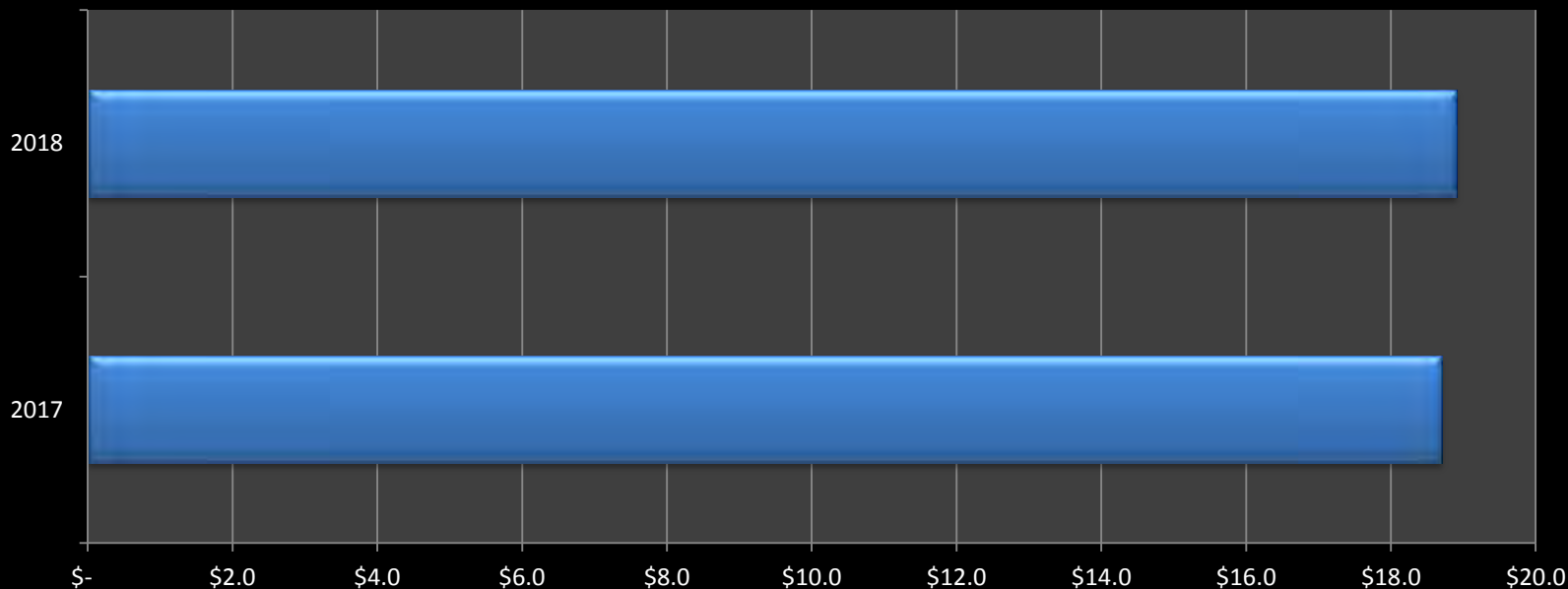
Domestic Dry-Bulk EBITDA



Ocean Self-Unloaders Up Slightly



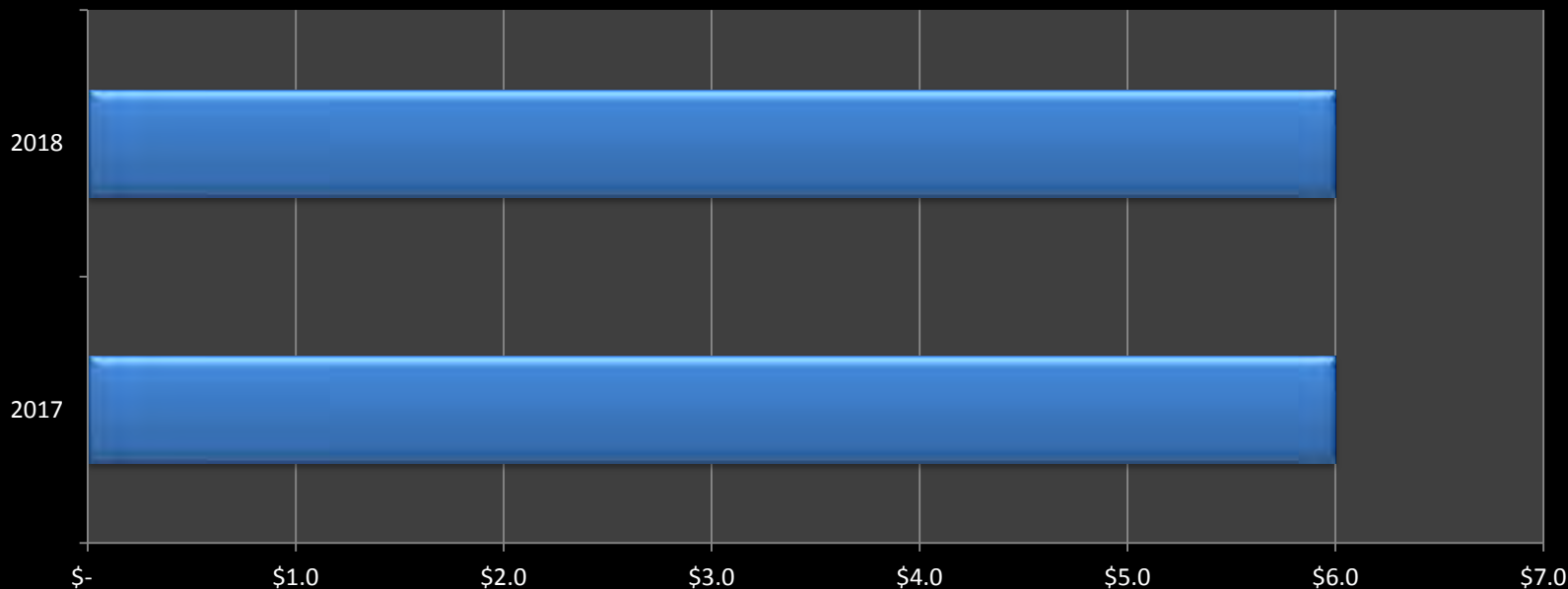
Ocean Self-Unloaders Revenues



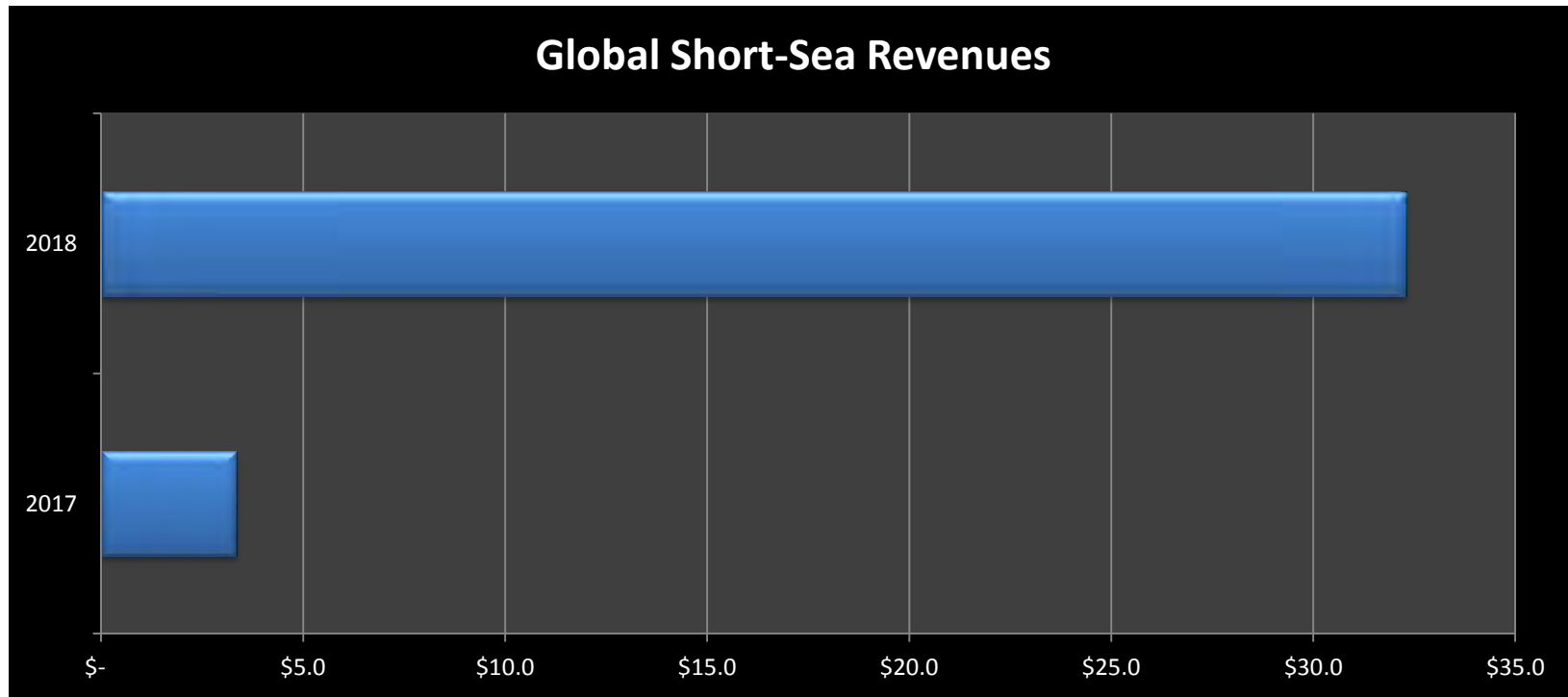
Ocean EBITDA Up Modestly



Ocean Self-Unloaders EBITDA



Global Short-Sea Shipping Revenues

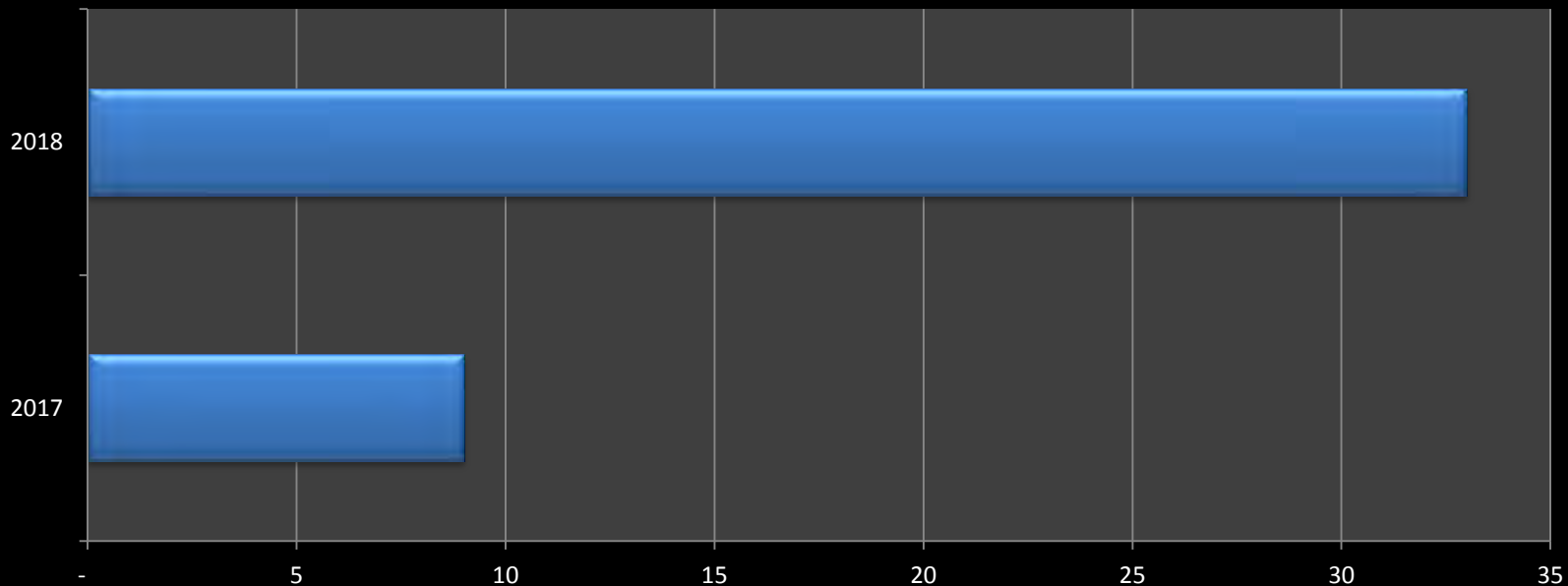


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Short Sea Fleet Triples

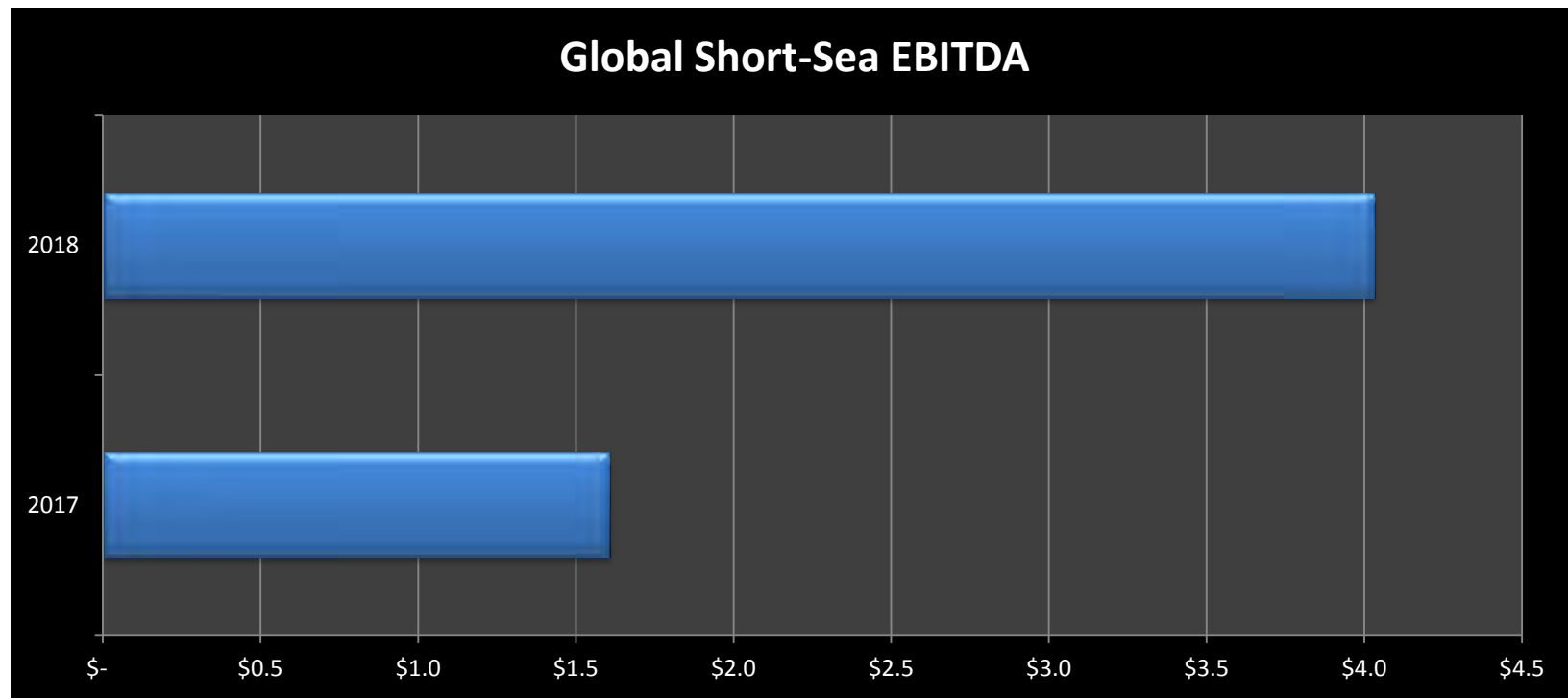


Owned Ships



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Global Short-Sea EBITDA



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Algoma Innovator



Short Sea Shipping is OUR BUSINESS

Algoma Sault



Short Sea Shipping is OUR BUSINESS

Algoma Buffalo



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Algoma Compass



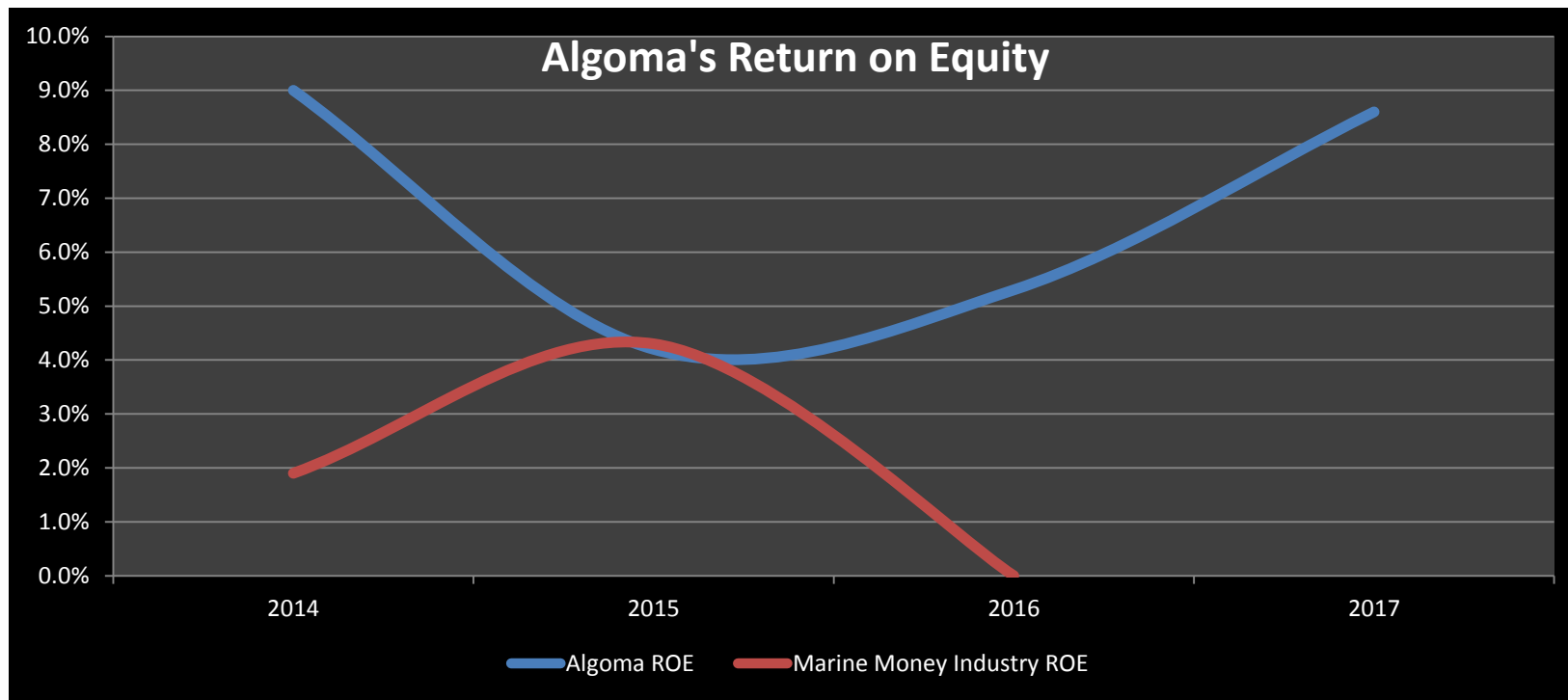
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Outlook



- Volumes Strong – we are fully booked
- DDB rates improving – contracting with improved earnings
- GSSS experiencing firmer rates and strong demand

Focused on Improving Returns



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